



2010

ANNUAL INFORMATION FORM

March 3, 2011

GEORGE WESTON LIMITED
2010 ANNUAL INFORMATION FORM
TABLE OF CONTENTS

I.	FORWARD - LOOKING STATEMENTS	1
II.	CORPORATE STRUCTURE	2
	Incorporation	2
	Intercorporate Relationships	2
III.	GENERAL DEVELOPMENT OF THE BUSINESS	3
	Overview	3
	Weston Foods	4
	Dispositions	4
	Capital Investment	5
	Restructuring Activities	5
	Loblaws	5
	Renewal Plan	5
	Products and Services	7
	Control Label Program	7
	Supply Chain	8
	Labour and Employment Matters	9
	Financial Performance	10
	Information Technology	11
	Acquisition of T&T Supermarket	11
IV.	DESCRIPTION OF THE BUSINESS	12
	Weston Foods	12
	Principal Products	12
	Production Facilities	12
	Distribution to Consumers	13
	Competitive Conditions	13
	Brands	13
	Raw Materials	13
	Intellectual Property	14
	Seasonality	14
	Labour and Employment Matters	14
	Environmental and Health and Safety Matters	15
	Food Safety, Public Health and Labelling	15
	Research and Development and New Products	16
	Foreign Operations	16
	Loblaws	17
	Operations	17
	Geographic and Banner Summary	17
	Competitive Conditions	19
	Customers	20
	Products and Services	20
	Intellectual Property	21
	Information Technology	22
	Supply Chain	22
	Seasonality	23

Foreign Operations	23
Colleagues	23
Lending	23
Environmental, Health and Safety Matters	23
Corporate Social Responsibility	24
Food Safety, Public Health and Labelling	24
V. PRIVACY AND ETHICS	25
VI. OPERATING AND FINANCIAL RISKS AND RISK MANAGEMENT	25
VII. SHARE CAPITAL AND MARKET FOR SECURITIES	26
Share Capital.....	26
Trading Price and Volume.....	29
Credit Ratings	31
VIII. DIVIDENDS.....	33
IX. DIRECTORS AND OFFICERS.....	35
Directors	35
Officers	36
X. LEGAL PROCEEDINGS.....	37
XI. MATERIAL CONTRACTS	38
XII. RELATED PARTY TRANSACTIONS	38
XIII. TRANSFER AGENTS AND REGISTRARS.....	39
XIV. EXPERTS.....	39
XV. AUDIT COMMITTEE INFORMATION.....	39
XVI. EXTERNAL AUDIT FEES	40
XVII. ADDITIONAL INFORMATION.....	40

APPENDIX A – AUDIT COMMITTEE CHARTER

I. FORWARD - LOOKING STATEMENTS

This Annual Information Form (“AIF”) for George Weston Limited and its subsidiaries (collectively, the “Company”) contains forward-looking statements about the Company’s objectives, plans, goals, aspirations, strategies, financial condition, results of operations, cash flows, performance, prospects and opportunities. Words such as “anticipate”, “expect”, “believe”, “foresee”, “could”, “estimate”, “goal”, “intend”, “plan”, “seek”, “strive”, “will”, “may” and “should” and similar expressions, as they relate to the Company and its management, are intended to identify forward-looking statements. These forward-looking statements are not historical facts but reflect the Company’s current expectations concerning future results and events.

These forward-looking statements are subject to a number of risks and uncertainties that could cause actual results or events to differ materially from current expectations, including, but not limited to:

- the possibility that the Company’s plans and objectives will not be achieved;
- changes in economic conditions including the rate of inflation or deflation and changes in interest and foreign currency exchange rates;
- changes in consumer spending and preferences;
- heightened competition, whether from new competitors or current competitors;
- the availability and increased costs relating to raw materials, ingredients and utilities, including electricity and fuel;
- changes in the Company’s or its competitors’ pricing strategies;
- failure of the Company’s franchised stores to perform as expected;
- failure to realize sales growth, anticipated cost savings or operating efficiencies from the Company’s major initiatives, including investments in the Company’s information technology systems, supply chain investments and other cost reduction initiatives, or unanticipated results from these initiatives;
- the inability of the Company to successfully implement its infrastructure and information technology components of its plan;
- the inability of the Company’s information technology infrastructure to support the requirements of the Company’s business;
- the inability of the Company to manage inventory to minimize the impact of obsolete or excess inventory and to control shrink;
- failure to execute successfully and in a timely manner the Company’s major initiatives, including the implementation of strategies and introduction of innovative and reformulated products or new and renovated stores;
- unanticipated results associated with the Company’s strategic initiatives, including the impact of acquisitions or dispositions of businesses on the Company’s future revenues and earnings;
- the inability of the Company’s supply chain to service the needs of the Company’s stores;
- failure to achieve desired results in labour negotiations, including the terms of future collective bargaining agreements which could lead to work stoppages;
- changes to and failure to comply with the legislative/regulatory environment in which the Company operates, including failure to comply with environmental laws and regulations;
- the adoption of new accounting standards and changes in the Company’s use of accounting estimates;
- fluctuations in the Company’s earnings due to changes in the value of stock-based compensation and equity derivative contracts relating to GWL and Loblaw Companies Limited common shares;
- changes in the Company’s income, commodity and other tax liabilities including changes in tax laws or future assessments;
- reliance on the performance and retention of third-party service providers, including those associated with the Company’s supply chain and apparel business;
- public health events;
- risks associated with product defects, food safety and product handling;

- the inability of the Company to collect on its credit card receivables;
- any requirement of the Company to make contributions to its funded defined benefit pension plans in excess of those currently contemplated;
- the inability of the Company to attract and retain key executives;
- supply and quality control issues with vendors; and
- failure by the Company to maintain appropriate documentation to support its compliance with accounting, tax or legal rules, regulations and policies.

These and other risks and uncertainties are discussed in the Company's materials filed with the Canadian securities regulatory authorities from time to time, including the Enterprise Risks and Risk Management section of Management's Discussion and Analysis (the "MD&A") included in George Weston Limited's 2010 Annual Report and its 2010 Quarterly Reports. The forward-looking statements contained in this AIF and in particular in the Report to Shareholders and MD&A reflect management's current assumptions regarding these risks and uncertainties and their respective impact on the Company.

Other risks and uncertainties not presently known to the Company or that the Company presently believes are not material could also cause actual results or events to differ materially from those expressed in its forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect the Company's expectations only as of the date of this AIF.

The Company disclaims any intention or obligation to update or revise these forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

The information in this AIF is current to March 2, 2011, unless otherwise noted. All information regarding Loblaw Companies Limited contained herein has been derived from the public disclosure record of Loblaw Companies Limited. All amounts are in Canadian dollars.

II. CORPORATE STRUCTURE

Incorporation

George Weston Limited ("GWL") was incorporated by letters patent under the laws of Canada on January 27, 1928. It was continued under the *Canada Business Corporations Act* on April 29, 1980, and amalgamated with Weston Food Processing Ltd. pursuant to Articles of Amalgamation effective January 1, 1989. The registered head office is located at 22 St. Clair Avenue East, Toronto, Ontario, Canada M4T 2S7.

Intercorporate Relationships

GWL is a holding company and operates through its subsidiaries in the Weston Foods and Loblaw reportable operating segments. Weston Foods is operated in Canada by Weston Foods (Canada) Inc. and its subsidiaries and in the United States by Weston Foods US, Inc. and its subsidiaries. The Loblaw segment is operated by Loblaw Companies Limited ("Loblaw Companies"), a public company in which GWL, directly and indirectly, holds a 62.9% interest. Loblaw Companies operates the Loblaw segment across Canada through its subsidiaries (Loblaw Companies and its subsidiaries are collectively referred to as "Loblaw").

A list of subsidiaries of the Company that carry on its principal businesses, which represent either 10% of Weston Foods' or Loblaw Companies' assets or sales, is set out below. GWL owns, either directly or indirectly, 100% of the voting securities of the Weston Foods subsidiaries. Loblaw Companies owns, either directly or indirectly, 100% of the voting securities of the Loblaw subsidiaries.

Weston Foods Subsidiaries

ACE Bakery Limited
Boulangerie Gadoua Ltée
Dunedin Holdings GmbH
Interbake Foods LLC
Maplehurst Bakeries, LLC
Norse Dairy Systems, LLC
Ready Bake Foods Inc.
Weston Bakeries Limited/Boulangeries Weston Limitée
Weston Foods US, Inc.
Weston Foods (Canada) Inc.

Jurisdiction of Incorporation

Ontario
Quebec
Switzerland
Delaware
Indiana
Delaware
Ontario
Canada
Delaware
Ontario

Loblaw Subsidiaries

Glenhuron Bank Limited
Loblaw Alberta Inc.
Loblaw Financial Holdings Inc.
Loblaw Properties Limited
Loblaw Properties West Inc.
Loblaws Inc.
PGV Acquisition Inc.
President's Choice Bank
Provigo Distribution Inc.
T&T Supermarket Inc.

Jurisdiction of Incorporation

Barbados
Alberta
Ontario
Ontario
Canada
Ontario
Quebec
Canada
Quebec
British Columbia

III. GENERAL DEVELOPMENT OF THE BUSINESS

Overview

GWL is a Canadian public company, founded in 1882, engaged in food processing and distribution. The Company has two reportable operating segments, Weston Foods and Loblaw, and holds cash and short-term investments. The Loblaw operating segment is Canada's largest food distributor and a leading provider of drugstore, general merchandise and financial products and services. The Weston Foods operating segment is a leading fresh and frozen bakery company in Canada and is engaged in frozen baking and biscuit manufacturing in the United States.

Weston Foods

Weston Foods operates a fresh and frozen bakery business in Canada, a frozen bakery business in the United States and a biscuit, cookie, cone and wafer business in the United States. Baking industry conditions have changed significantly over the past several years and the Company's North American baking operations have faced a challenging marketplace impacted by changes in demographics and economic trends of consumers, disposable income, ethnic diversity and health and environmental awareness.

In recent years, Weston Foods has focused on:

- satisfying consumer focus on healthier, more nutritious and value-added products;
- sales growth in the whole grain products, nutritionally enhanced white breads, frozen doughnuts and premium products such as artisan bakery offerings, reduced sodium, fat and no trans fat products, alternative and international products, including flatbreads;
- addressing the trend toward more consumers eating at home as the North American economic environment deteriorated;
- increasing investment behind its brands;
- investing capital to support growth, including three recent bakery acquisitions; and
- cost improvements to ensure a low cost operating structure.

Acquisitions

The Company recently completed three bakery acquisitions. On September 24, 2010, the Company purchased Keystone Bakery Holdings, LLC ("Keystone") for approximately \$188 million (US \$186 million). Keystone is a US manufacturer and supplier of frozen cupcakes, doughnuts and cookies. On November 1, 2010, the Company purchased ACE Bakery Limited, a Canadian manufacturer and supplier of artisan and European-style rustic bread varieties for \$110 million. On November 16, 2010, Weston Foods purchased a frozen doughnut manufacturing facility in Toronto, Ontario for approximately \$11 million.

During 2009, Weston Foods purchased a bakery manufacturing facility in Calgary, Alberta for approximately \$6 million. During 2008, Weston Foods began construction of a new fresh bakery manufacturing facility in Winnipeg. This facility was completed and began production in 2009. In addition, during 2008, Weston Foods purchased a frozen bakery manufacturing facility in Toronto, Ontario for approximately \$10 million.

Dispositions

Sale of Neilson Dairy

On December 1, 2008, the Company completed the sale of its Canadian dairy and bottling operations to Saputo Inc. for proceeds of \$467 million, with a pre-tax gain of \$335 million (\$281 million, net of tax). Prior to the closing, Loblaw entered into a long-term supply agreement with the dairy and bottling operations.

Sale of US Fresh Bakery Business

In 2009, Dunedin Holdings S.à r.l., a subsidiary of the Company, completed the sale of its US fresh bakery business to Grupo Bimbo, S.A.B. de C.V. for gross and net proceeds of approximately US\$2.5 billion, including approximately US\$125 million of interest bearing assets.

Capital Investment

Capital investments over the past three years have been targeted toward improving the efficiency of existing assets and increasing capacity where growth opportunities exist. Over the last three years, in addition to the two significant acquisitions, the Company has made small to medium-sized capital investments and acquisitions in targeted areas as discussed above.

Restructuring Activities

Weston Foods continues to evaluate strategic and cost reduction initiatives related to its manufacturing assets, distribution networks and operational structure with the objective of ensuring a low cost operating structure and taking advantage of economies of scale.

Highlights of the activities undertaken over the last three years include:

- a restructuring of the sales organization of the Canadian bakery business in 2010;
- a restructuring of a fresh bakery manufacturing facility in Quebec in 2010;
- a restructuring of the operating structure of the biscuit manufacturing business in the United States in 2009;
- a restructuring of the operating structure of the Canadian bakery business in 2008. This plan involved segregating certain functional departments between the fresh and frozen bakery businesses and centralizing other functions; and
- the closure of seven manufacturing facilities in Canada, one of which was replaced with a new facility. One of these closures also relates to the Joliette, Quebec plant which suffered heavy damage during a fire on December 1, 2010 after which it had to cease all operations. On January 13, 2011, the Company announced to employees its decision not to re-open the plant.

Further information on trends affecting Weston Foods and Weston Foods strategies and financial performance can be found in the MD&A section of the Company's 2010 Annual Report. This information is incorporated by reference and is available at www.sedar.com.

Loblaw

Renewal Plan

Loblaw is in the fifth year of a five year turnaround plan. In 2007, Loblaw embarked on an initiative to fix the basics of its business, a critical part of its strategy to be known once again as one of the world's best retailers. A major component of this strategy is to have a world-class supply chain, ensure shelf availability, reduce shrink and improve store productivity. Loblaw also implemented a strategy to lower retail prices to deliver excellent value to customers and to ensure they recognize the benefit of lower prices in its stores where it matters.

In 2008, Loblaw made progress on these core initiatives and was able to leverage its national scale in order to achieve cost and operating efficiencies. While still affected by complex processes and outdated information technology ("IT") systems, Loblaw was nonetheless successful in improving store

performance in areas such as labour productivity and in reducing shrink, continuing its investment in pricing, renewing the food and rationalizing the general merchandise product assortments, improving price perception and ensuring that its support functions are serving the business in the most critical areas. It also began to execute its plans to improve its supply chain and IT infrastructure.

In 2009, Loblaw made further progress in its turnaround efforts by delivering value for its customers, colleagues and merchants. Loblaw continued to work on improving in-store fresh food quality by implementing best practices and revisiting its assortment to better serve local-market needs. Improved shop-keeping led to better in-store processes with greatly improved product availability. In 2009, significant investments were made in Loblaw's supply chain and IT infrastructure to modernize systems that will expand capacity and drive productivity.

In 2010, Loblaw remained focused on maximizing the day to day performance of the business while building a platform for long-term success. Loblaw continued to invest in supply chain and IT infrastructure and began to see some systems implemented and benefits realized, while the ongoing renewal of the store network improved the customer experience across a range of banners and markets. Significant progress was made in enhancing Loblaw's offering of fresh products, improving the profitability of Loblaw's control label offering, increasing operational productivity, and improved inventory management.

In 2011, Loblaw intends to move forward in consistency of execution, delivering innovation and value to customers, and building the necessary infrastructure base. The renewal of the store network and initiatives to enhance control label and general merchandise offerings and profitability will continue. Loblaw will continue to roll out key IT system functionality including further supply chain and enterprise resource planning ("ERP") system releases. Key focus areas for ERP implementation in 2011 involve rolling out the new system to the merchandising function and ensuring data integrity through the conversion process. Loblaw will continue to improve customer service and further clarify its value propositions as Loblaw aligns to a new organizational structure based around its conventional and hard discount/superstore divisions. Loblaw is also focusing on capitalizing on opportunities in apparel, financial services and health and seeking to improve its offering to Canada's growing multicultural population.

Significant initiatives in support of Loblaw's renewal plan are underway or planned. These initiatives include the execution of the IT strategic plan and ongoing organizational changes. Success of these initiatives is dependent on management effectively realizing the intended benefits and effectively executing the related processes. To assist in the management of change throughout the organization, Loblaw has positioned a team to support the major change initiatives in Loblaw. A team of colleagues has been assigned and is dedicated to business change management activities with a focus on integration of the business process and systems changes through communication, training and other change events in support of major change initiatives within Loblaw.

Ineffective change management or inexperienced colleagues leading change management could result in disruptions to the operations of the business or affect the ability of Loblaw to implement and achieve its long term strategic objectives. This could result from a lack of clear accountabilities, communication, training or lack of requisite knowledge, which may cause colleagues to act in a manner which is inconsistent with Company objectives. Failure to properly execute the various processes may increase the risk of customer dissatisfaction, which in turn could adversely affect the reputation, operations and financial performance of Loblaw. The failure to properly integrate several large, complex initiatives in a timely manner will adversely impact the operations of Loblaw. If colleagues are not able to develop and perform new roles, processes and disciplines, Loblaw may not always achieve the expected cost savings and other benefits of its initiatives.

Further information on Loblaw's strategies is provided in the MD&A, included in Loblaw's 2010 Annual Report, which is incorporated by reference.

Products and Services

Loblaw is Canada's largest food distributor and a leading provider of drugstore, general merchandise and financial products and services. Traditional food offerings remain at the core of Loblaw's business. Loblaw operates conventional, superstore, and hard discount stores.

Loblaw has developed go-to-market strategies based on customer shopping preferences, competitive considerations, and market opportunities. In 2008, *Loblaw Great Food* banner stores were enhanced by the "Back to Best" program in the Greater Toronto Area which included innovations to Loblaw's meat, seafood and produce offerings, as well as improved colleague engagement and service. Eleven Superstores were renovated in 2008 to optimize layout and improve shopping experience. By year end 2008, twelve *nofrills* stores were open in western Canada.

In 2009, Loblaw applied the learnings from a series of successful 2008 pilot projects that were designed to enhance the performance of each of Loblaw's retail banners. In the West, Loblaw renovated 26 *Real Canadian Superstore* locations, built two new *nofrills* stores and converted five *Extra Food* banner stores to *nofrills* stores. These conversions were a direct response to consumer demand for value in specific markets. In the East, Loblaw opened its first *nofrills* bannered store in Shediac, New Brunswick. And in Quebec, Loblaw piloted a conversion of a *Loblaws* banner to *Maxi & Cie*, expanded the "Back to Best" conventional store upgrades to the *Loblaw* banner and piloted the *Provigo Marché de Ville* store. These conversions and upgrades helped to optimize store layouts and space allocation with redesigned priority categories and more engaging visual merchandising. Loblaw renovated more than 200 stores in 2009. Some of these were completed using a model named "Operation Shudder", which involved shutting down a store on the slowest day of the week to minimize disruption and complete core renovations and remodelling. The result was an enhanced shopping experience for customers on their next visit to the store.

In 2010, Loblaw continued to upgrade its store network, touching over 200 stores as part of Loblaw's store revitalization program of which 160 were considered major renovations. The expansion of *nofrills* continued in the West with nine new locations, while 16 *Real Canadian Superstore* locations were renovated to provide a better shopping experience for the customer. In Quebec, Loblaw franchised 25 *Provigo* stores, and repositioned 110 *Maxi* and *Maxi & Cie* stores with an improved offering focused on meeting customer needs and increasing volume. In Ontario, 16 *Zehrs* and seven *Fortinos* locations were renovated to incorporate elements from the successful Great Foods initiative. In Atlantic Canada, the *nofrills* network expanded to seven locations.

The focus of Loblaw continues to be on simplifying and optimizing assortments, getting credit for value by lowering prices in a targeted manner and ensuring its general merchandise offering complements Loblaw's focus on food. Other products and services offered by Loblaw are described below. In addition, through certain of its corporate and franchise locations, Loblaw's offerings include gas bars, photo processing, optical products and services and medical clinics.

Control Label Program

Loblaw offers a strong and innovative control label program for both food and everyday household needs. This program helps to create customer loyalty and ensure price competitiveness. Over the past three years, Loblaw has added products to its control label program in the food, health and beauty and apparel

categories. In support of these products, in 2010 Loblaw distributed four issues of the *Insider's Report*, including Healthy, Lawn & Garden, Summer and Holiday, that reached millions of homes across Canada.

Loblaw has been a leader in offering health-oriented and organic control label products. Loblaw offers a range of certified organic products and now has over 300 of those products under the *PC Organics* label. Early in 2005 Loblaw introduced its *Blue Menu* line of products for health and nutrition conscious consumers and now offers over 400 such products.

In 2008 Loblaw celebrated the 25th anniversary of the *Insider's Report*. In 2009, Loblaw launched 524 new *President's Choice* products, improved 718 others and put 1,800 *President's Choice* products with redesigned packaging into stores and celebrated the 25th anniversary of *President's Choice*. In 2010, Loblaw undertook a number of initiatives to improve the profitability of its control label offering, and the benefits are showing as these initiatives take hold. Loblaw also continued its focus on innovation, launching the very successful Ice Cream Shop program, with 14 new flavours, an integrated national advertising campaign and store parking lot events across the country.

In 2008 Loblaw expanded the distribution of *Joe Fresh* products to Atlantic Canada and Quebec making it a fully national brand. In 2009, total *Joe Fresh* retail space expanded 10% and new categories were added into over 250 stores: *Joe Fresh* beauty and bath products, sunglasses and jewellery. In 2010, Loblaw grew the *Joe Fresh* brand by major media campaigns making it a leading apparel brand and expanding the *Joe Fresh* brand retail footprint to include the first stand alone store in Vancouver.

Loblaw's control label offering continues to be supported by marketing campaigns featuring the best that the *President's Choice* brand has to offer, including innovative new products to meet the changing needs of consumers and signature products that have been delighting Canadians for years, all providing the exceptional quality and value our customers expect from the *President's Choice* brand. These campaigns feature Galen Weston, Loblaw's Executive Chairman, as spokesperson.

Loblaw relies on suppliers that provide Loblaw with goods and services. Although contractual arrangements are put in place with these suppliers, Loblaw has no direct influence over how the companies are managed. Negative events affecting the suppliers could in turn negatively impact Loblaw's reputation in operations and its financial performance. Inefficient, ineffective or incomplete vendor management strategies, policies and/or procedures may impact Loblaw's ability to optimize financial performance, meet customer needs and control costs and quality.

Vendor production capacity or information technology capabilities may limit Loblaw's ability to service its customers or implement new processes to increase efficiencies and consistencies across vendors. Sourcing from developing markets results in enhanced risk which requires mitigation through additional safety, quality and management reviews.

Loblaw's control label products are manufactured under contract by third-party suppliers. Product development and sourcing of Loblaw's control brand apparel products is conducted by a third party. In order to preserve brand equity, these suppliers are held to high standards of quality. Ineffective selection, contract terms, management and reliance on third party service providers may impact Loblaw's ability to source control brand products, to have products available for customers, to market to customers and to operate efficiently and effectively on a day to day basis.

Supply Chain

In 2007, Loblaw launched a significant initiative to invest in and improve its supply chain. This initiative includes upgrading the physical distribution network, increasing capacity, and implementing new

forecasting, replenishment, distribution and transportation capabilities that over time will improve in-store availability and operational productivity.

In 2008, four new distribution centres were opened, other distribution centres were reconfigured and availability and service levels consistently improved.

In 2009, three distribution centres were opened or renovated which increased warehouse capacity by approximately 800,000 square feet. Overall availability and service levels improved. Warehouse cost per case improved and inventory levels decreased. Further, Loblaw made significant progress in the rollout of a new transportation management system and warehouse management system.

In 2010, Loblaw completed its implementation of its new Transport Management System. The new Warehouse Management System was implemented in 10 distribution centres. Over 50 suppliers were converted from direct store delivery to shipping through distribution centres, reducing deliveries to stores and improving availability. In addition, Loblaw continued to progress with its forecasting, planning and replenishment system integration, and has introduced new retail-ready packaging to its supply chain, leading to a faster replenishment process and an improved shopping experience for customers.

In 2011, Loblaw plans to complete the integration of the forecasting, planning and replenishment system. It will also continue to increase the number of products being shipped in retail-ready packaging.

The need to invest in and improve Loblaw's supply chain may adversely affect Loblaw's capacity to effectively and efficiently attract and retain current and potential customers. A significant restructuring of Loblaw's supply chain will continue for the next eighteen months. Although this initiative is expected to result in improved service levels and product availability for Loblaw's stores, the scale of the change and the implementation of new processes could cause disruption in the flow of goods to stores, which would negatively affect revenues and financial performance. In addition, the integration of new supply chain systems with the ERP could cause disruptions to the network if not properly executed which would also negatively affect revenues and financial performance.

Labour and Employment Matters

A majority of Loblaw's store level and distribution centre workforce is unionized. Loblaw's relationship with its unions has been satisfactory in the past three years and has been characterized by honest and open discussions regarding the need for change if Loblaw is to be competitive in the long term. Several of Loblaw's competitors operate in a non-union environment. These competitors may benefit from lower labour costs and more favourable operating efficiencies, making it more difficult for Loblaw to compete.

In the past three years, 197 collective agreements were successfully negotiated. Significant labour negotiations took place across Loblaw in 2010 as 73 collective agreements expired and 58 collective agreements were successfully negotiated, including Loblaw's largest single agreement covering approximately 13,700 colleagues.

Renegotiating collective agreements may result in work stoppages or slowdowns, delays to construction projects and increases in costs. Any of these could negatively affect Loblaw's financial performance. Loblaw successfully negotiated 58 collective agreements in 2010 and Loblaw continues to negotiate the 86 remaining collective agreements carried over from prior years. In 2011, 49 collective agreements affecting approximately 15,000 colleagues expire with the largest of the agreements covering approximately 11,000 colleagues in Ontario expiring in June 2011. Although Loblaw attempts to mitigate work stoppages and disputes through early negotiations, work stoppages or slowdowns and the resulting negative effects on revenues and financial performance are possible.

The Human Resources department, together with management, creates action plans designed to improve colleague engagement. In 2008, Loblaw's Human Resources function made significant strides in colleague development, succession planning and safety programs while also building national programs to attract and retain the colleagues necessary to meet business needs. Human Resources launched a colleague discount plan, standardized the process for implementing major business transformation and centralized recruiting. Loblaw also launched a "Tell It As It Is" colleague engagement survey to receive regular feedback from more than 100,000 colleagues.

In 2009, Loblaw's Human Resources function continued to develop programs designed to make Loblaw a great place to work. Specific focus was on attracting and retaining colleagues, colleague development and succession planning. In recognition of the progress that has been made, Loblaw was named as one of Canada's Top 100 Employers, one of Greater Toronto's Top Employers and one of the Financial Post's Ten Best Companies to Work For. In addition, turnover at the store level was reduced significantly.

In 2010, Loblaw continued to invest in colleague development through the launch of the "Best Store Leader" program. Over 300 colleagues went through rigorous assessment in development centres and were trained in key store management skills and practices. Progress also continued in the effort to retain colleagues, with reduced turnover compared to 2009. These efforts paid off as Loblaw was recognized as one of Canada's Top 100 Employers for the second consecutive year. Loblaw was also named one of Canada's Top Employers for Young People and was a regional winner in the Canada's 10 Most Admired Corporate Cultures program.

In 2011, Loblaw's Human Resources function will continue to build a fast, flexible performance culture and focus on ensuring colleagues are focused on customers.

The degree to which Loblaw is not effective in establishing appropriate succession planning processes and retention strategies could lead to a lack of requisite knowledge, skills and experience on the part of management. This, in turn, could affect Loblaw's ability to execute its strategies, efficiently run its operations and meet its goals for financial performance. Effective succession planning for senior management and colleague retention are essential to sustaining the growth and success of Loblaw. In addition, loss of talent to the competition can be a significant risk to Loblaw's business strategy. Effective retention strategies will be necessary due to the significant changes, potential increase in workload and marketability of those colleagues who have developed specialized skills during the implementation of the ERP and other significant initiatives in Loblaw.

Management has implemented new programs throughout 2010 to assist in colleague retention, succession planning and development. These will continue into 2011. The initiatives are focused on improving colleague engagement and succession plans as well as supporting Loblaw's goal to "Be a Great Place to Work". Should these initiatives not be successful, Loblaw may not be able to execute its strategies, efficiently run its operations which in turn could negatively affect financial performance.

Financial Performance

Information on Loblaw's financial performance can be found in Loblaw's financial statements and MD&A. This information is incorporated by reference and is available at www.sedar.com or at www.loblaw.ca.

Information Technology

Loblaw has underinvested in its IT infrastructure in the past and its systems are in need of being upgraded. In 2008 Loblaw began to implement an IT strategic plan by announcing key vendors and making initial investments in the systems needed to support its apparel line, build a company-wide master data file and establish overall infrastructure stability.

In 2010, Loblaw successfully implemented the second phase of its ERP system which involved integrating the general ledger and related reporting for finance across the business and launching additional functionality including Corporate accounts payable and marketing procurement processes. There are now close to 1,000 colleagues working on its new ERP. In addition, in September 2010, a pilot for the next major ERP release related to the merchandising management module was begun, focusing on two of the smaller merchandising categories. Additional category management module pilots were rolled out to other categories in the fourth quarter of 2010. Loblaw used the new ERP functionality to close its third and fourth quarter reporting periods.

In 2010, Loblaw also began implementing a new Store Time and Attendance System, a National Point of Sale system and a Warehouse Management System and Transport Management System that are part of the supply chain transformation.

Loblaw is planning for additional system implementations in 2011 to streamline merchandising and operations activities. This is one of the largest technology infrastructure programs ever implemented by Loblaw and is fundamental to Loblaw's long-term growth strategies. Completing it will require intense focus and continued investment.

The failure to successfully migrate from legacy systems to the ERP could negatively affect Loblaw's reputation, operations and its revenues and financial performance. Failure or disruption in Loblaw's IT systems during the implementation of the ERP or other new systems may result in a lack of relevant and reliable information to enable management to effectively achieve its strategic plan or manage the day-to-day operations of the business, causing significant disruptions to business and potential financial losses. In addition, the failure to implement appropriate processes to support the ERP system may result in inefficiencies and duplication in current processes.

Change management risk and other associated risks will arise from the various projects which will be undertaken to upgrade existing systems and introduce new systems. Failure by Loblaw to appropriately invest in IT or failure to implement IT infrastructure in a timely or effective manner may negatively impact Loblaw's financial performance.

Acquisition of T&T Supermarket

On September 28, 2009 Loblaw acquired T&T Supermarket Inc. ("T&T"), thereby extending its international offering to better serve Canada's largest growing customer segment and positioning it for future growth.

T&T began operations in 1993 and operates 19 stores in the provinces of British Columbia, Alberta and Ontario and three distribution centres in Vancouver and one in Toronto. T&T offers a robust Asian food offering with emphasis on fresh and ready to consume meals.

IV. DESCRIPTION OF THE BUSINESS

Weston Foods

Weston Foods is a significant participant in the North American baking industry.

Principal Products

Weston Foods produces a variety of fresh, frozen (raw dough, pre-proofed, par-baked, pre-fried and fully baked) and specialty bakery products including breads, rolls, bagels, flatbreads, tortillas, doughnuts, cakes, pies, cookies, crackers and other baked goods. Weston Foods is also a provider of control label products to retailers and consumer food companies, a supplier of ice cream cones and sandwich wafers to the dairy industry and a supplier of Girl Scout cookies.

Weston Foods operates in a challenging marketplace, impacted by consumers' demands for healthy and nutritious products as well as a growing interest in ethnic product offerings. Weston Foods has been proactive in meeting these demands by developing a range of healthy lifestyle products such as whole grain, wheat and nutritionally enhanced white bread offerings, and products containing Omega-3. Additionally, new product offerings from Weston Foods have focused on providing healthier alternatives under certain of its mainstream brands, namely *Wonder*, *Country Harvest*, and *Gadoua*. In 2010, Weston Foods introduced new products including *Country Harvest Ancient Grains*, *Country Harvest Raisin Cinnamon with Whole Wheat*, *Jake's Bake House*, *Wonder+ SimplyFree*, *D'Italiano Focaccia*, *Shout Outs!* Girl Scout cookies (sensibly sweet cookies) and products licensed under the Weight Watchers® brand name. Weston Foods acquired ACE Bakery Limited in 2010 which produces products sold under the *ACE Bakery* brand name including artisan and European-style rustic breads, rolls, baguettes, focaccia, and crisps. In 2009, Weston Foods introduced new bread products including *Gadoua MultiGo*, *Wonder+ Invisibles* and naan breads licensed under the PATAK'S® brand name. In 2008, Weston Foods introduced new products including *D'Italiano Thintini* buns, *Gadoua Vitalité* bread, *Wonder+ Headstart* bread, *Country Harvest Vitality* bread and *Country Harvest Plus* bread.

Production Facilities

Weston Foods has developed from one small bakery in 1882 to the current network of production facilities located predominately in Canada. As at March 2, 2011, production facilities for Weston Foods were located in Canada and the United States as follows:

CANADA		UNITED STATES	
<u>Province</u>	<u>Number of Locations</u>	<u>State</u>	<u>Number of Locations</u>
Ontario	14	Georgia	1
Quebec	5	Illinois	1
Alberta	3	Indiana	1
Saskatchewan	3	New Hampshire	1
British Columbia	2	New York	1
Nova Scotia	2	Ohio	1
Manitoba	1	Pennsylvania	1
Newfoundland and Labrador	1	South Dakota	1
		Virginia	1
		Washington	1
		Wisconsin	1
Total	31		11

Distribution to Consumers

Weston Foods sells its products through a variety of customer channels within the North American food retailing market, including many national and regional supermarkets, wholesale and club stores and convenience store chains, food service distributors and outlets as well as other food retailing customers, and devotes a considerable amount of effort to building and maintaining consumer brand awareness.

Weston Foods distributes most of its fresh bakery products through direct store delivery route systems. Frozen, biscuits, and other specialty bakery products are distributed primarily through warehouse channels using outsourced transportation services. Weston also supplies Girl Scout cookies through a third party warehouse and agent distribution network directly to local Girl Scout councils. Weston Foods continues to explore opportunities to create distribution efficiencies, including the use of cross-docking facilities and the optimization of its depot and route networks.

Loblaws accounts for approximately 38% of Weston Foods sales and no other single customer accounts for a significant portion of sales. For the 2010 and 2009 fiscal years, sales by Weston Foods to Loblaws amounted to \$613 million and \$601 million respectively.

Competitive Conditions

The North American bakery industry is both mature and competitive. Management regularly reviews and monitors operating plans and results, including market share. When necessary, management modifies their operating strategies, including restructuring production facilities, reviewing prices and adjusting product offerings to reflect consumer trends, including those related to health or nutritional concerns, and repositioning brands and marketing programs to take into account competitive activity. Based on the opportunity and the economic conditions, the Company exited the US fresh bakery business in 2009.

Weston Foods anticipates that business restructuring by its competitors will continue to take place in 2011. Although the outcome and the impact, if any, on the Company's consolidated financial results from any potential restructuring activity is uncertain, Weston Foods will closely monitor the retail food market.

Brands

Over recent years, Weston Foods has increased investment behind its brands, continued to introduce new products geared towards changing consumer eating preferences, and invested capital to support growth and enhance quality and productivity.

Weston Foods' brands provide it with a strategic advantage over its competitors. In Canada, its premium and mainstream brands include *Wonder*, *Country Harvest*, *D'Italiano*, *Gadoua*, *Weston* and the recently acquired *ACE Bakery* brand. These brands provide Weston Foods with strong core brands and product lines that enhance consumer loyalty and are trusted for their quality, great taste and freshness. Weston Foods' brand strength and diversity are vital to its long-term growth. Weston Foods aims to expand its brands by leveraging its brand equity and trust to meet consumer's ever-changing needs, and provide a point of differentiation and credibility for new product introductions.

Raw Materials

Wheat flour, sugar, corn sweeteners, vegetable oil, and cocoa products are primary ingredients for bakery products. These ingredients are readily available in sufficient quantities as there are numerous sources of supply for these ingredients. To minimize the effect of fluctuations in the prices of its raw materials,

forward contracts with suppliers or exchange traded commodity future and option contracts are used to partially manage the price fluctuations of anticipated purchases of certain raw materials. Nonetheless, the total cost of these items is subject to fluctuations.

In recent years, the baking industry has been impacted by unprecedented fluctuations in commodity and other input prices, particularly for wheat, oils, sugar and fuel. Weston Foods achieved sales price increases across many of its product categories, which helped to mitigate cost inflation. In 2010, Weston Foods continued to focus on cost reduction initiatives, innovative product offerings, as well as the forward purchase of commodities. The volatility of commodity pricing continues to be a challenge across the baking industry.

Intellectual Property

It is the practice of the Company to register or otherwise protect its intellectual property, including trademarks, domain names, patents, packaging designs and product formulations and specifications, in all jurisdictions in which it operates. The intellectual property rights associated with and used in connection with Weston Foods are important assets to the Company and are defended vigorously. They provide Weston Foods with a competitive advantage and, accordingly, management spends considerable effort supporting the Company's key brand names. The trade-marks of the Company and its subsidiaries when used in this AIF are presented in *italics*.

Key brand names used by Weston Foods include *Wonder*, *Wonder+*, *Country Harvest*, *D'Italiano*, *Gadoua*, *Weston* and the recently acquired *ACE Bakery* brand. Weston Foods has agreements with Weight Watchers International in Canada with respect to the manufacturing, sale and distribution of baked products under its brands. Also, Weston Foods has agreements with Grupo Bimbo in Canada with respect to the manufacturing, sale and distribution of baked products under the Thomas'[®], Oroweat[®], Brownberry[®] and Entenmann's[®] brands. Weston Foods has also entered into an agreement with AB World Foods Limited to manufacture and sell naan breads licensed under the PATAK'S[®] brand name. In 1939, Weston Foods became the first licensed Girl Scout cookie producer in the US.

Seasonality

Weston Foods' operations as they relate to food, specifically inventory levels, sales volumes and sales mix, are impacted to some degree by certain holiday periods throughout the year. Weston Foods continuously monitors the impact that holidays may have on its operations and adjusts inventory levels and production and delivery schedules as required.

Labour and Employment Matters

Weston Foods has approximately 6,100 full and part-time employees in the bakery operations, many of whom are covered by various collective agreements, almost all of which are negotiated independently on a plant by plant or unit by unit basis, typically for terms of three or more years. No single agreement is of predominant importance to overall operations.

Renegotiating collective agreements may result in work stoppages or slowdowns, which could negatively affect Weston Food's financial performance. Weston Foods is willing to accept the short-term costs of labour disruption in order to negotiate competitive labour costs and operating conditions for the longer term. Although the labour relations leadership team attempts to mitigate work stoppages and disputes through early negotiations, where possible, work stoppages or slowdowns are possible. Weston Foods maintains contingency plans to manage supply in the event of disruptions when renegotiating these collective agreements.

Environmental and Health and Safety Matters

Weston Foods has environmental, health and workplace safety programs in place and has established policies and procedures aimed at ensuring compliance with applicable legislative requirements. To this end, Weston Foods employs environmental risk assessments and audits using internal and external resources together with employee awareness programs throughout its operating locations. Weston Foods endeavours to be socially and environmentally responsible, and recognizes that the competitive pressures for economic growth and cost efficiency must be integrated with sound environmental stewardship and ecological considerations.

Weston Foods maintains a large portfolio of real estate and infrastructure and is subject to environmental risks associated with the contamination of such properties and facilities, whether by previous owners or occupants, neighbouring properties or from its own operations. In addition, Weston Foods' production facilities contain refrigerant equipment used in the preservation of perishable raw materials and finished products. This equipment, if it fails, may release gases which may result in increased greenhouse gas emissions. These facilities also generate waste water effluents which may exceed permissible levels as stipulated by applicable governmental agencies. In conjunction with these and other environmental compliance matters, Weston Foods could be subject to increased and unexpected costs associated with the related remediation activities, including litigation and regulatory related costs.

In addition, in recent years, provincial, municipal and other government bodies have introduced legislation that imposes liabilities on retailers, brand owners and importers for costs associated with recycling and disposal of consumer goods packaging and printing materials distributed to consumers. This is a growing trend and the Company expects to be subject to increased costs associated with these laws.

The Environmental, Health and Safety Committee of the Board of Directors (the "Board") of the Company receives regular reporting from management, addressing current and potential future issues, risks, programs and initiatives identifying new regulatory concerns and related communication efforts. Weston Foods' dedicated Environmental Affairs department works closely with the operations to help ensure requirements are met.

Weston Foods does not currently have material capital expenditures or any material operating expenses arising from environmental protection matters, nor does Weston Foods expect any such expenses in future years.

Food Safety, Public Health and Labelling

Weston Foods is subject to potential liabilities connected with its business operations, including potential exposures associated with product defects, food safety and product handling. Such liabilities may arise in relation to the manufacturing, preparation, storage, distribution and display of products and, with respect to Weston Foods contract manufactured products, in relation to the production, packaging and design of products. Any significant failure or disruption of these systems could negatively affect Weston Foods' reputation and its financial performance.

Weston Foods' sales are generated from food products and Weston Foods could be vulnerable in the event of a significant outbreak of food-borne illness or increased public health concerns related to food products. Such an event could negatively affect Weston Foods' financial performance. Procedures are in place to manage such events, should they occur, including a product recall program. The program identifies risks, provides clear communication to employees and consumers and is aimed at ensuring that potentially harmful products are expeditiously removed from inventory. In addition, Weston Foods' has

food safety procedures and programs, which address safe food handling and preparation standards. Weston Foods endeavours to employ best practices for the storage and distribution of food products and also actively supports consumer awareness of safe food handling and consumption. The ability of these procedures to address such events is dependent on their successful execution. The existence of these procedures does not mean that Weston Foods will in all circumstances be able to mitigate these risks.

Weston Foods strives to ensure its brands meet all applicable regulatory requirements, including having informative nutritional labelling so that today's health conscious consumer can make educated choices.

Research and Development and New Products

Weston Foods' product development teams have developed important proprietary formulas, recipes and technological expertise. In addition, from time to time Weston Foods enters into strategic relationships with other food processing or branded companies (i.e. Weight Watchers International and Grupo Bimbo) to leverage off each other's expertise or brands. Weston Foods has entered into an agreement with AB World Foods Limited to manufacture and sell naan breads licensed under the PATAK'S® brand name.

In 2010, Weston Foods introduced new products including *Country Harvest* Ancient Grains, *Country Harvest* Raisin Cinnamon with Whole Wheat, *Jake's Bake House*, *Wonder+ SimplyFree*, *D'Italiano Focaccia*, *Shout Outs!* Girl Scout cookies (sensibly sweet cookies) and products licensed under the Weight Watchers® brand name.

In 2009, Weston Foods introduced new products including *Gadoua MultiGo*, *Wonder+ Invisibles* and naan breads licensed under the PATAK'S® brand name.

In 2008, Weston Foods introduced new products including *D'Italiano Thintini* buns, *Gadoua Vitalité*, *Wonder+ Headstart*, *Country Harvest Vitality* and *Country Harvest Plus* breads.

Foreign Operations

Weston Foods production facilities are located across Canada and in the United States. Any significant economic or competitive pressures, including currency fluctuations in the United States dollar relative to the Canadian dollar, may impact consolidated Weston Foods results. The Company has several wholly-owned foreign subsidiaries that hold certain assets of the Company, including operating assets in the United States.

Further information on the Weston Foods business can be found in the MD&A, which information is incorporated herein by reference and available at www.sedar.com.

Loblaw

Operations

Loblaw, a subsidiary of GWL, is Canada's largest food distributor and a leading provider of drugstore, general merchandise, and financial products and services. Loblaw's mission is to be Canada's best food, health and home retailer by exceeding customer expectations through innovative products at great prices. For over 50 years, Loblaw has supplied the Canadian market with innovative products and services through corporate, franchised and affiliated stores. Loblaw operates conventional, superstore, and hard discount stores. Corporate owned store banners include *Atlantic Superstore*, *Dominion** (in Newfoundland and Labrador), *Extra Foods*, *Loblaw Superstore*, *Loblaws*, *Loblaw Great Food*, *Maxi*, *Maxi & Cie*, *Provigo*, *The Real Canadian Superstore*, *T&T Supermarket* and *Zehrs* and wholesale outlets operating as *Cash & Carry*, *Presto* and *The Real Canadian Wholesale Club*. Loblaw's franchised and affiliated stores operate under trade names including *Atlantic SaveEasy*, *Fortinos*, *Extra Foods*, *nofrills*, *SuperValu*, *Valu-mart*, *Provigo* and *Independent Your Independent Grocer*. The store network is supported by 24 warehouse facilities located across Canada, as well as temporary storage facilities when required.

In addition, Loblaw makes available to consumers financial services under the *President's Choice Financial* brand, including the *President's Choice Financial MasterCard®*, a GIC product offered exclusively through the broker channel, personal banking services, which are provided by the direct banking division of a major Canadian chartered bank and the *PC* points Loyalty Program. Loblaw also offers home, auto, travel and pet insurance through its insurance entities and offers mobile phone services, including *The Mobile Shop* and *PC Mobile*.

Geographic and Banner Summary

For the recently completed year, Loblaw operated across Canada as set out below:

	Corporate Stores	Franchised Stores	Affiliated Independents	Independent Accounts	Warehouses
Newfoundland and Labrador	12	8	20	100	1
Prince Edward Island	4	4	7	44	-
Nova Scotia	32	17	19	299	1
New Brunswick	20	23	19	122	2
Quebec	191	48	174	999	3
Ontario	155	291	63	-	6
Manitoba	25	-	22	-	1
Saskatchewan	30	5	24	-	1
Alberta	56	22	6	-	3
Northwest Territories	2	-	-	-	-
Yukon	1	1	1	-	-
British Columbia	48	32	21	-	6
Total	576	451	376	1,564	24

* Trademark used under license

The following table sets out the distribution of Loblaw's stores:

	Corporate Stores	Franchised Stores	Affiliated Independents
Conventional			
Atlantic SaveEasy		45	
Fortinos		20	
Loblaws	75		
Provigo	36	47	
SuperValu	1	5	13
T&T Supermarket	19		
Valu-mart		61	
Your Independent Grocer		53	
Zehrs	43		
Other		7	363
Hard Discount/Superstore			
Extra Foods	56	22	
Maxi	90		
Maxi & Cie	21		
nofrills		191	
Atlantic Superstore	51		
Dominion* (in Newfoundland and Labrador)	11		
The Real Canadian Superstore	110		
Cash & Carry	17		
Presto	11		
The Real Canadian Wholesale Club	34		
Apparel			
Joe Fresh	1		
Total	576	451	376

* Trademark used under license

The average store size at year end 2010 for corporate stores and franchised stores was 64,800 and 29,500 square feet, respectively. The average store size for both corporate stores and franchised stores has increased by 2.1 and 1.9% respectively over the last three years as Loblaw has generally moved to larger formats.

Loblaw's preferred strategy is to purchase land for future store locations. At year end 2010, Loblaw owned 74% of the real estate on which its corporate stores are located, 46% of the real estate on which franchised stores are located, as well as various properties under development or held for future development. Loblaw's owned properties are largely unencumbered, with \$97 million in mortgage debt on total fixed assets including real estate, having a net book value of approximately \$9.1 billion at year end 2010. The total square footage of the owned corporate and franchise stores is approximately 27.5 million square feet and 6.2 million square feet, respectively.

A substantial portion of Loblaw's revenues and earnings come from amounts paid by franchisees. Loblaw benefits from the management of these stores by entrepreneurial owner/operators. Franchisees enter into agreements with Loblaw that generally require the franchisee to purchase inventory from Loblaw and to pay certain fees in exchange for services provided by Loblaw or approved suppliers and for the right to use certain trademarks owned by Loblaw. Loblaw also participates in the profits of most of its franchise stores by way of preferred shareholdings or other arrangements. Services available to the franchisees by Loblaw include store set-up, marketing support and accounting systems. Independent franchisees generally lease the land and store building from Loblaw and, if eligible, may obtain financing through a structure involving independent trusts to facilitate the purchase of the majority of their inventory and fixed assets, consisting mainly of fixtures and equipment.

Franchisees are independent businesses and, as a result, their operations may be negatively affected by factors beyond Loblaw's control which in turn may damage Loblaw's reputation and potentially affect revenues and financial performance. Revenues and earnings could also be negatively affected, and Loblaw's reputation could be harmed, if a significant number of franchisees were to experience operational failures, including health and safety exposures, financial difficulty, or were unwilling or unable to pay Loblaw for products, rent or other fees, or fail to enter into renewals of franchise agreements. Loblaw's franchise system is also subject to franchise legislation enacted by a number of provinces. Any new legislation or failure to comply with existing legislation may negatively affect operations and could add administrative costs and burdens, any of which could affect Loblaw's relationship with its franchisees. Relationships with franchisees could pose significant risks if they are disrupted which could result in legal action, reputational damage and/or adverse financial consequences. Supply chain or system changes by Loblaw could cause or be perceived to cause disruptions to franchise operations and could result in negative effects on franchisee revenues or earnings. Reputational damage or adverse consequences for Loblaw, including litigation and disruption to sales from franchised stores, could result.

Competitive Conditions

The retail industry in Canada is highly competitive. If Loblaw is ineffective in responding to consumer trends or in executing its strategies, its revenues and financial performance could be negatively impacted.

Loblaw's competitors include traditional supermarket operators, as well as mass merchandisers, warehouse clubs, drugstores, limited assortment stores, discount stores, convenience stores and specialty stores. Many of these competitors now offer a selection of food, drugstore and general merchandise. Others remain focused on supermarket-type merchandise. Loblaw is also subject to competitive pressures from new entrants into the marketplace and from the expansion or renovation of existing competitors, particularly those expanding into the grocery market. Some of these competitors have extensive resources that allow them to compete vigorously in the market. Several of these competitors operate in a non-union environment. Loblaw's unionized workforce environment may reduce the ability of Loblaw to compete on labour costs or may adversely impact Loblaw's ability to react to the competition in a timely manner. Increased competition and pressures on growth and pricing could adversely affect Loblaw's ability to achieve its objectives. Loblaw's inability to effectively predict market activity or compete effectively with its current or future competitors could result in, among other things, reduced market share and lower pricing in response to its competitors' pricing activities.

In addition, competitors could acquire or develop partnerships with other businesses, which could increase their market share or otherwise improve their competitiveness. If significant acquisitions or alliances are undertaken by competitors, Loblaw could lose opportunities for growth and partnerships in the market or otherwise experience adverse consequences.

Loblaw monitors its market share and the markets in which it operates and adjusts its operating strategies by closing underperforming stores, relocating stores or reformatting them under a different banner, reviewing and adjusting pricing, product offerings and marketing programs. Failure by Loblaw to sustain its competitive position could have a negative impact on the revenues and financial performance of Loblaw.

Customers

Loblaw's customers comprise a wide cross-section of consumers across Canada. Loblaw is not dependent upon a small number of customers or any single customer.

Products and Services

Control Label Products

Loblaw has developed a successful line of control label products and services that are sold or made available in its corporate, franchised and affiliated stores and are available on a limited basis to certain independent customers. Loblaw's experienced product development team works closely with third-party vendors in developing and manufacturing products for its control label brands.

Loblaw markets control label products in the food, health and beauty, apparel and general merchandise categories under brand names including *President's Choice*, *PC*, *no name*, *Joe Fresh*, *PC Organics*, *Blue Menu*, *Club Pack*, *PC G.R.E.E.N*, *Exact*, *Teddy's Choice*, *PC Home* and *Everyday Essentials*.

Health, Home and Wholesome is Loblaw's goal to be recognized as making healthy and sustainable living affordable for all Canadians. Aligned with these goals, Loblaw offers the *Blue Menu* and *PC Organics* lines.

A selection of control label general merchandise items has been developed as part of its general merchandise offering. These products are sourced worldwide and cater to all areas of the home including bed, bath, kitchen, home decor and outdoor living. In recent years, Loblaw has reduced and rationalized its general merchandise offerings while expanding and focusing on its apparel offering.

Marketing

Loblaw's marketing programs are focused on scheduled events and on the promotion and advertising for various control-label products and services which are exclusive to Loblaw. These programs are supported by research activity, including consumer insight and brand awareness measures. The marketing team also influences item selection to be promoted in weekly flyers.

Loblaw sells a wide variety of national brands and the marketing of these brands is accomplished primarily through promotion in-flyer, or through promotional activity in-store in collaboration with the national brands suppliers.

A variety of unique communications media are used to inform and educate consumers about Loblaw's products and services. The *President's Choice Insider's Report* is considered a "must-read" by millions of consumers across the country. The *Insider's Report* is a creative description of new products offered by the season and highlights price, value and quality of its control-label advantage. While the loyalty program for Loblaw is managed through *President's Choice Financial*, the marketing team supports its brands by including special loyalty offers of *PC* points, redeemable at any banner for any products, in many marketing promotions. Twice a year, Loblaw participates in Canada's Fashion Week to promote its

Joe Fresh apparel brand. The *President's Choice* and the *Joe Fresh* brands receive significant advertising presence on television, in major magazine publications and on the internet.

Loblaw's focus on marketing initiatives has increased over the last few years, with increased investments, higher profile marketing and public relations campaigns and a greater emphasis on event marketing.

Loblaw also promotes its products and engages its consumers through its websites such as www.pc.ca and www.joefresh.com which allow consumers to participate in contests, rate and review food products, and create a personal wardrobe. Loblaw also uses social networking sites in its marketing efforts.

President's Choice Financial

President's Choice Bank ("PC Bank") offers the *President's Choice Financial* MasterCard® throughout Canada. PC Bank outsources to third-party service providers the processing of credit card transactions, provision of call centre services, collections, and the support of certain operational processes in accordance with PC Bank's risk management strategies, all under service-level standards established by PC Bank.

Loblaw offers *President's Choice Financial* personal banking services and products in all provinces except Quebec, which are provided by the direct banking division of a major Canadian chartered bank. Loblaw also offers a GIC product in all provinces exclusively through the broker channel.

Loblaw offers *PC Financial* home and auto insurance in Ontario and Alberta through its subsidiary, PC Financial Insurance Broker Inc. *PC Financial* pet and travel insurance are offered through its subsidiary, PC Financial Insurance Agency Inc., in each province and territory except for Quebec and New Brunswick.

PC Mobile

Loblaw offers the *PC Mobile* line of prepaid cellular phone services and related accessories. *PC Mobile* services are provided in conjunction with a major Canadian telecommunications company. Loblaw operates *The Mobile Shop* kiosks in over 500 Loblaw banner stores across the country, offering a range of mobile phone brands, including the *PC Mobile* brand.

Intellectual Property

Loblaw has established procedures to register or otherwise protect its intellectual property including the trademarks used in its store-trading or banner names and those associated with its control label programs. Store-trading or banner names are associated with specific retail concepts and are important to both corporate store and franchised store operations. Franchisees use the banner names associated with their franchise program pursuant to licensing arrangements. Loblaw's trademarks used in connection with its control label program are discussed under the section "Products and Services". Other intellectual property of Loblaw includes domain names, packaging designs and product formulations and specifications. The intellectual property rights associated with and used in connection with Loblaw's business are important assets and are defended vigorously. Certain of Loblaw's trademarks are licensed to third party service providers, primarily in connection with *President's Choice Financial* services. When used in this AIF, the trademarks of Loblaw are presented in italics.

Decrease in value of Loblaw's trademarks, banners or control brands, as a result of adverse events, changes to the branding strategies or otherwise, could weaken the demand for Loblaw's products or services or damage Loblaw's reputation. Loblaw endeavours to have the appropriate contractual

protections in its arrangements with control label vendors and suppliers of all marketing elements including, printing, flyers and advertising agencies. Loblaw actively monitors and manages its trademark portfolio. Despite these activities, adverse events could impact the value of Loblaw's trademarks, banners or brands and may negatively affect revenues and financial performance.

Information Technology

Loblaw uses various systems to support the major functional aspects of its business. The IT team provides support, maintenance and development services for these systems and manages the strategic direction of Loblaw's IT functions. Loblaw is currently undergoing a significant overhaul of its IT systems, as described elsewhere in this AIF.

Loblaw operates point of sale technology that connects to a suite of in-store management tools for functions such as labour management, product ordering and inventory management. Warehouses are equipped with inventory management systems that facilitate picking and shipping. In addition, support tools are maintained for major functional areas of Loblaw's business such as merchandising, finance, human resources and marketing.

Loblaw maintains a secure, chain-wide network that transmits data between its stores, distribution centres and corporate offices and carries debit and credit transactional information from stores to Loblaw's provider of clearing services. Loblaw also uses outsourced services, in particular for its mainframe-related applications and technology, pharmacy and Photolab businesses and services to *President's Choice Financial* services.

To support the current and future requirements of the business Loblaw is reliant on IT systems. These systems are essential to provide management with the appropriate information for decision making, including its key performance indicators, and when necessary must be appropriately supported through systems upgrades to and maintenance of infrastructure.

The process of converting data from legacy systems to the ERP and other new systems increases the risk of poor data integrity and reliability if the data are not accurate and complete upon conversion. In addition, for the next few years the business will operate in new and old systems at the same time. Ensuring that the data is flowing accurately between all systems and ensuring the integrity of this data once it is converted will be critical to maintain the integrity and reliability of Loblaw's financial information. Ownership of data management is essential to ensure ongoing reliability and relevancy of the data. Any failure or disruption of these systems or during the data conversion process for the ERP could negatively affect Loblaw's reputation, its operations, revenues and financial performance. Lack of relevant, reliable and accessible information that enables management to effectively manage the business may preclude Loblaw from optimizing its overall performance.

Supply Chain

Loblaw's supply chain is responsible for the flow of goods and information between its vendors and suppliers and Loblaw's distribution centres and ultimately to its stores. In some cases certain goods flow directly to Loblaw's stores from the vendors. Loblaw continuously evaluates its methods of distribution including its relationship with vendors and suppliers, technology, facilities and modes of transportation. When appropriate, Loblaw implements changes to its supply chain infrastructure to ensure a continued, reliable and cost efficient system.

Loblaw's supply chain and distribution network is comprised of a total of 24 warehouses and distribution centres. Third-party logistics service providers are used at six distribution centres located in Pickering,

Ajax, Caledon, Moncton, Calgary and Vancouver. Loblaw uses various modes of transportation including its own trucking fleet and third-party common carriers, railways and ships. Loblaw is not dependent on any one third-party transport provider.

Seasonality

Loblaw's operations as they relate to food, specifically inventory levels, sales volume and product mix, are impacted to some degree by certain holiday periods in the year. Certain general merchandise offerings are subject to more seasonal fluctuations.

Foreign Operations

Glenhuron Bank Limited, a wholly owned subsidiary of Loblaw with operations in Barbados, is engaged in financial services including cash and investment management and treasury-related activities. Loblaw is not dependent on these operations.

Colleagues

As of January 1, 2011, Loblaw and its franchisees together employed approximately 136,000 full-time and part-time employees. A majority of Loblaw's store level and distribution centre colleagues are unionized. Currently Loblaw's unionized workforce is covered by a total of 372 collective agreements with 17 unions.

Lending

The PC Bank Board of Directors has approved risk management policies that provide governance and oversight to effectively manage and control existing and potential credit risks involved in extending credit to *President's Choice Financial* Mastercard® customers. In order to minimize the associated credit risk, President's Choice Bank employs advanced credit scoring tools, stringent credit card portfolio monitoring, and technology that produces an effective account management and collection process.

Environmental, Health and Safety Matters

Loblaw maintains a large portfolio of real estate and infrastructure and is subject to environmental risks associated with the contamination of such properties and facilities, whether by previous owners or occupants, neighbouring properties or from its own operations.

Loblaw operates a number of underground storage tanks, the majority of which are used for the retailing of automotive fuel. Contamination resulting from leaks from these tanks is possible. Loblaw employs monitoring and testing regimens, in addition to risk assessments and audits, to minimize the potential for subsurface impacts from fuel losses. Loblaw also operates refrigerant equipment in its stores and distribution centres to preserve perishable products through the supply chain. These systems contain refrigerant gases which could be released if the related equipment fails. It is possible that a release of these gases could have adverse effects on the environment. To minimize the potential for refrigerant releases, Loblaw has implemented preventative maintenance programs and refrigeration system inspections and is considering the implementation of new refrigeration system technologies.

In recent years, provincial and municipal governments have introduced legislation that imposes liabilities on retailers, brand owners and importers for costs associated with recycling and disposal of consumer goods packaging and printed materials distributed to consumers. This is a growing trend and Loblaw expects to be subject to increased costs associated with these laws.

Loblaw has environmental safety programs and has established policies and procedures aimed at ensuring compliance with applicable environmental legislative requirements. To this end, Loblaw employs environmental risk assessments and audits using internal and external resources together with employee awareness programs throughout its operating locations. The Environmental, Health and Safety Committee of the Board receives regular reporting from management addressing current and potential future issues, risks, programs/initiatives, identifying new regulatory concerns and related communication efforts. Loblaw's environmental affairs department works closely with operations to help ensure requirements are met.

Despite these mitigation activities, Loblaw could be subject to increased or unexpected costs associated with environmental incidents and the related remediation activities, including litigation and regulatory related costs, all of which could negatively impact Loblaw's reputation and financial performance.

Recent consumer trends include an increasing demand for products with less impact on the environment and that Loblaw's operations demonstrate environmentally responsible practices. As set out in its annual Corporate Social Responsibility report, Loblaw sets environmental goals and monitors its progress towards their achievement. Should Loblaw fail to meet consumer demand in this area or otherwise face adverse publicity with respect to the environmental impact of its business practices, its reputation may be negatively affected which may lead to decreased revenues and a negative impact on financial performance.

Corporate Social Responsibility

Loblaw has established a framework through which its corporate social responsibility ("CSR") activities are pursued and has linked commitments to its business plan through five pillars: Respect the Environment; Source with Integrity; Make a Positive Difference in our Community; Reflect our Nation's Diversity; and Be a Great Place to Work. Operations are reviewed and assessed against these pillars, and performance is reported through vehicles such as an annual CSR Report.

Loblaw believes that publishing CSR objectives and progress in a public document helps keep colleagues on track and motivated, and enables others to get engaged and involved with our efforts. Loblaw welcomes this dialogue as a means of building our record of accountability and effecting large-scale positive change.

Loblaw will issue its fourth CSR Report in 2011.

Food Safety, Public Health and Labelling

Loblaw is subject to risks associated with food safety and general merchandise product defects. These risks may arise as part of product procurement, distribution, preparation or display, including the development and manufacturing of Loblaw's control label products. A majority of Loblaw's sales are generated from food products and thus could be vulnerable in the event of a significant outbreak of food-borne illness or other public health concerns related to food products. The occurrence of such events or incidents could result in negative publicity, damage to Loblaw's brands and potentially lead to legal claims. In addition, failure to trace or locate any contaminated or defective products may affect Loblaw's ability to be effective in a recall situation. Any of these events could negatively impact Loblaw's revenues and financial performance.

In addition, failure to maintain the cleanliness and health standards at store level, including pest control, may negatively impact revenues and the reputation of Loblaw.

Loblaw has an incident management process in place to manage such events, should they occur. The program identifies risks, provides clear procedures for communication to employees and consumers and is aimed at ensuring that potentially harmful products are expeditiously removed from inventory and are not available for sale. Loblaw also has extensive food safety procedures and training programs which address safe food handling and preparation standards. Loblaw endeavours to employ current best practices for the procurement, distribution and preparation and display of food products. Also, it actively supports customer awareness of safe food handling and healthy choices. Loblaw places special focus on applying a safety and quality management system to ensure its control label products meet all food safety and regulatory requirements. The ability of these programs and procedures to address such events is dependent on their successful execution. The existence of these procedures does not mean that Loblaw will in all circumstances be able to mitigate the underlying risks and any event related to these matters has the potential to adversely affect Loblaw's reputation and its financial performance.

V. PRIVACY AND ETHICS

The Company is committed to managing its activities in an ethical and proper manner in all respects. The Company has adopted a Code of Business Conduct, which employees and directors of the Company are required to acknowledge on a regular basis, setting out the Company's expectations for the ethical and appropriate behaviour. In addition, the Company has in place an Ethics and Conduct Committee, comprised of senior management, which monitors compliance with the Code of Business Conduct and determines how the Company can best ensure it is conducting its business in an ethical manner. The Company encourages reporting of unethical conduct and has established a toll-free anonymous response line, which can be used by employees to report suspected accounting, internal control or auditing irregularities and unethical behaviour impacting the Company. Loblaw has also adopted a Vendor Code of Conduct which outlines its ethical expectations to its vendor community in a number of areas, including social responsibility.

The Company also has a Privacy Code that sets out the Company's commitment to protecting the privacy of personal information. Any failure of the Company to adhere to its policies, the law or ethical business practices could significantly affect its reputation and brands and could, therefore, negatively impact the Company's financial performance.

VI. OPERATING AND FINANCIAL RISKS AND RISK MANAGEMENT

The Company is committed to establishing a framework that ensures risk management is an integral part of its activities. To ensure the continued growth and success of the Company, risks are identified and managed through GWL's and Loblaw's Enterprise Risk Management ("ERM") programs. The GWL and Loblaw Boards of Directors, respectively, have approved ERM policies and oversee the ERM programs through approval of risks and risk prioritization. The ERM programs assist all areas of the business in managing appropriate levels of risk tolerance by bringing a systematic approach, methodology and tools for evaluating, measuring and monitoring key risks. The results of the ERM programs and other business planning processes are used to identify emerging risks, prioritize risk management activities and develop risk-based internal audit plans.

Risk is not eliminated through the ERM programs. Risks are identified and managed within acceptable risk tolerances. The ERM programs are designed to:

- promote a cultural awareness of risk management and compliance within the Company;
- facilitate corporate governance by providing a consolidated view of risks across the Company and insight into the methodologies for identification, assessment, measurement and monitoring of the risks;

- assist in developing consistent risk management methodology and tools across the organization;
- ensure that resources are acquired economically, used efficiently and adequately protected; and
- allow the Company to focus on its key risks in the business planning process and optimize financial performance through responsible risk management.

Risk identification and assessments are important elements to the ERM framework. Annual ERM assessments are completed to assist in the update and identification of financial, operational or reputational risks and to effectively prioritize the risks. The annual ERM assessments are primarily carried out through interviews and risk assessments with senior management. Risks are assessed and evaluated based on vulnerability to the risk and the potential impact that the underlying risk would have on the ability to execute strategies and achieve objectives. Risks are assigned to appropriate risk owners and metrics are developed as appropriate for quarterly monitoring. Each quarter, management provides an update to the GWL or Loblaw Audit Committee of the status of the top risks based on significant changes from the prior quarter, anticipated impacts in future quarters and significant changes in key risk metrics. In addition, the long-term (1-3 year) risk level is assessed in order to monitor potential long-term impacts on the risk which may assist in risk mitigation planning activities.

The Internal Audit and Risk Management groups manage the ERM programs through the development of the risk framework and methodologies, completion of the annual ERM assessments, continuous monitoring of the key risks and quarterly reporting to the respective Audit Committee. The accountability for oversight of the management of each risk is allocated by the GWL or Loblaw Audit Committee to either the full Board or to a Committee of the Board. At least once a year, the relevant business owners update the applicable Committee or the full Board on their risk management activities over the course of the preceding year.

In the normal course of business, the Company is exposed to financial and market risks that have the potential to negatively affect its financial performance. The Company operates with policies and guidelines covering funding, investing, equity, commodity, foreign currency exchange and interest rate risk management. Policies and guidelines prohibit the use of any financial derivative instrument for speculative purposes.

The operating, financial and reputational risks and risk management strategies are discussed in the MD&A. Any of these risks has the potential to negatively affect financial performance. The Company has risk management strategies including insurance programs, which are intended to mitigate the potential impact of these risks. Although these strategies are designed to minimize these risks, the strategies do not guarantee that the associated risks will be mitigated or not materialize or that events or circumstances will not occur which could negatively affect the Company's financial condition or performance. The discussion regarding risks facing the Company is set forth on pages 38 through 50 of the Company's 2010 MD&A. The MD&A is incorporated herein by reference.

VII. SHARE CAPITAL AND MARKET FOR SECURITIES

Share Capital

The share capital of GWL is comprised of common shares and preferred shares.

Common Shares

As of December 31, 2010, there were 129,073,662 common shares outstanding. There are an unlimited number of authorized common shares with voting rights of one vote per common share. The holders of common shares are entitled, subject to the rights, privileges, restrictions and conditions attaching to any

other class of shares of GWL, to receive any common share dividend declared by GWL and to receive the remaining property of GWL upon dissolution.

Preferred Shares – Series I (authorized – 10,000,000)

As of December 31, 2010, there were 9,400,000 5.80% non-voting Preferred Shares, Series I outstanding, with a face value of \$235,000,000, which entitle the holders to a fixed cumulative preferred cash dividend of \$1.45 per share per annum which will, if declared, be payable quarterly. GWL may, at its option, redeem for cash, in whole or in part, these outstanding preferred shares at \$25.00 per share, together with all accrued and unpaid dividends to the redemption date.

At any time after issuance, GWL may, at its option, give the holders of these preferred shares the right, at the option of the holders, to convert their preferred shares into preferred shares of a further series designated by GWL on a share-for-share basis on a date specified by GWL. Upon liquidation, dissolution or winding up of GWL, each Preferred Share, Series I holder, in preference to any payments to be made to holders of common shares, is entitled to \$25.00 per share plus an amount equal to all dividends accrued thereon. Preferred Share, Series I holders are not entitled to any further distribution of the assets of GWL.

Preferred Shares – Series II (authorized – 10,600,000)

On April 1, 2009, GWL redeemed for cash the 10,600,000 5.15% non-voting Preferred Shares, Series II outstanding, for \$25.00 per share (\$265 million in aggregate) plus accrued and unpaid dividends up to, but excluding, the date of redemption.

Preferred Shares – Series III (authorized – 10,000,000)

As of December 31, 2010, there were 8,000,000 5.20% non-voting Preferred Shares, Series III outstanding, with a face value of \$200,000,000, which entitle the holders to a fixed cumulative preferred cash dividend of \$1.30 per share per annum, which will, if declared, be payable quarterly. On or after July 1, 2010, GWL may, at its option, redeem for cash, in whole or in part, these outstanding preferred shares as follows:

On or after July 1, 2010, at \$26.00 per share, together with all accrued and unpaid dividends to the redemption date;
On or after July 1, 2011, at \$25.75 per share, together with all accrued and unpaid dividends to the redemption date;
On or after July 1, 2012, at \$25.50 per share, together with all accrued and unpaid dividends to the redemption date;
On or after July 1, 2013, at \$25.25 per share, together with all accrued and unpaid dividends to the redemption date; and
On or after July 1, 2014, at \$25.00 per share, together with all accrued and unpaid dividends to the redemption date.

At any time after issuance, GWL may, at its option, give the holders of these preferred shares the right, at the option of the holders, to convert their preferred shares into preferred shares of a further series designated by GWL on a share-for-share basis on a date specified by GWL. Upon liquidation, dissolution or winding up of GWL, each Preferred Share, Series III holder, in preference to any payments to be made to holders of common shares, is entitled to \$25.00 per share plus an amount equal to all dividends accrued thereon. Preferred Share, Series III holders will not be entitled to any further distribution of the assets of GWL.

Preferred Shares – Series IV (authorized – 8,000,000)

As of December 31, 2010, there were 8,000,000 5.20% non-voting Preferred Shares, Series IV outstanding, with a face value of \$200,000,000, which entitle the holders to a fixed cumulative preferred cash dividend of \$1.30 per share per annum which will, if declared, be payable quarterly. On or after October 1, 2010, GWL may, at its option, redeem for cash, in whole or in part, these outstanding preferred shares as follows:

On or after October 1, 2010, at \$26.00 per share, together with all accrued and unpaid dividends to the redemption date;
On or after October 1, 2011, at \$25.75 per share, together with all accrued and unpaid dividends to the redemption date;
On or after October 1, 2012, at \$25.50 per share, together with all accrued and unpaid dividends to the redemption date;
On or after October 1, 2013, at \$25.25 per share, together with all accrued and unpaid dividends to the redemption date; and
On or after October 1, 2014, at \$25.00 per share, together with all accrued and unpaid dividends to the redemption date.

At any time after issuance, GWL may, at its option, give the holders of these preferred shares the right, at the option of the holders, to convert their preferred shares into preferred shares of a further series designated by GWL on a share-for-share basis on a date specified by GWL. Upon liquidation, dissolution or winding up of GWL, each Preferred Share, Series IV holder, in preference to any payments to be made to holders of common shares, is entitled to \$25.00 per share plus an amount equal to all dividends accrued thereon. Preferred Share, Series IV holders will not be entitled to any further distribution of the assets of GWL.

Preferred Shares – Series V (authorized – 8,000,000)

As of December 31, 2010, there were 8,000,000 4.75% non-voting Preferred Shares, Series V outstanding, with a face value of \$200,000,000, which entitle the holders to a fixed cumulative preferred cash dividend of \$1.1875 per share per annum which will, if declared, be payable quarterly. On or after July 1, 2011, GWL may, at its option, redeem for cash, in whole or in part, these outstanding preferred shares as follows:

On or after July 1, 2011, at \$26.00 per share, together with all accrued and unpaid dividends to the redemption date;
On or after July 1, 2012, at \$25.75 per share, together with all accrued and unpaid dividends to the redemption date;
On or after July 1, 2013, at \$25.50 per share, together with all accrued and unpaid dividends to the redemption date;
On or after July 1, 2014, at \$25.25 per share, together with all accrued and unpaid dividends to the redemption date; and
On or after July 1, 2015, at \$25.00 per share, together with all accrued and unpaid dividends to the redemption date.

At any time after issuance, GWL may, at its option, give the holders of these preferred shares the right, at the option of the holders, to convert the holders' preferred shares into preferred shares of a further series designated by GWL on a share-for-share basis on a date specified by GWL. Upon liquidation, dissolution or winding up of GWL, each Preferred Share, Series V holder, in preference to any payments to be made to holders of common shares, is entitled to \$25.00 per share plus an amount equal to all dividends accrued thereon. Preferred Share, Series V holders will not be entitled to any further distribution of the assets of GWL.

Trading Price and Volume

The GWL Common Shares and Preferred Shares Series I, III, IV, and V are listed and posted for trading on the Toronto Stock Exchange (“TSX”) under the share symbols “WN”, “WN.PR.A”, “WN.PR.C”, “WN.PR.D” and “WN.PR.E” respectively. The Preferred Shares, Series II were listed and posted for trading on the TSX under the share symbol “WN.PR.B”, prior to their redemption on April 1, 2009.

The monthly high and low trading prices, the average daily volume and total volume by month for the Company’s common shares for the year ended December 31, 2010, are as follows:

	Common Shares			
Month	High (\$ per common share)	Low (\$ per common share)	Avg. Daily Vol. by Month (in shares)	Total Volume by Month (in shares)
January	\$71.31	\$66.57	274,444	5,488,870
February	\$73.84	\$68.09	90,171	1,713,243
March	\$71.78	\$66.62	91,683	2,108,716
April	\$75.30	\$69.80	156,355	3,283,459
May	\$75.10	\$70.42	102,905	2,058,099
June	\$75.90	\$70.11	80,896	1,779,709
July	\$79.86	\$71.05	79,128	1,661,687
August	\$84.94	\$78.34	82,582	1,734,213
September	\$84.16	\$76.15	112,657	2,365,799
October	\$82.07	\$76.97	150,809	3,016,186
November	\$81.96	\$76.00	107,393	2,362,646
December	\$85.90	\$77.30	124,135	2,606,830

The monthly high and low trading prices, the average daily volume and total volume by month for Preferred Shares, Series I, III, IV, and V for the year ended December 31, 2010, are as follows:

Month	Preferred Shares Series I			
	High (\$ per share)	Low (\$ per share)	Avg. Daily Vol. by Month (in shares)	Total Volume by Month (in shares)
January	\$24.42	\$23.46	4,793	95,856
February	\$24.25	\$23.45	6,152	116,880
March	\$23.85	\$22.70	6,222	143,115
April	\$23.10	\$22.06	8,124	170,607
May	\$22.49	\$21.90	4,688	93,750
June	\$23.25	\$22.21	6,105	128,210
July	\$23.94	\$23.01	4,763	100,023
August	\$24.93	\$23.86	7,758	162,913
September	\$25.05	\$24.19	7,436	156,156
October	\$25.41	\$24.70	6,639	132,781
November	\$25.44	\$24.70	7,871	173,153
December	\$25.00	\$24.63	15,323	321,783

Month	Preferred Shares Series III			
	High (\$ per share)	Low (\$ per share)	Avg. Daily Vol. by Month (in shares)	Total Volume by Month (in shares)
January	\$21.12	\$20.78	11,444	228,875
February	\$21.19	\$20.80	9,490	180,310
March	\$21.12	\$20.16	9,463	217,648
April	\$20.40	\$19.42	9,080	190,672
May	\$20.33	\$19.23	6,792	135,831
June	\$20.90	\$20.33	5,325	117,152
July	\$21.62	\$20.47	7,921	166,346
August	\$22.75	\$21.50	10,623	223,077
September	\$23.40	\$22.01	14,529	305,112
October	\$23.68	\$22.84	8,763	175,266
November	\$23.76	\$22.80	12,286	270,282
December	\$23.40	\$21.66	9,506	199,635

Month	Preferred Shares Series IV			
	High (\$ per share)	Low (\$ per share)	Avg. Daily Vol. by Month (in shares)	Total Volume by Month (in shares)
January	\$20.99	\$20.75	11,755	235,099
February	\$21.15	\$20.78	36,395	691,510
March	\$21.10	\$20.16	12,933	297,449
April	\$20.37	\$19.41	10,626	223,136
May	\$20.31	\$19.28	5,957	119,136
June	\$20.90	\$20.20	6,517	143,379
July	\$21.75	\$20.66	7,158	150,315
August	\$23.08	\$21.43	6,765	142,075
September	\$23.49	\$22.02	18,056	379,167
October	\$23.48	\$22.60	16,926	338,510
November	\$23.86	\$22.81	12,980	285,554
December	\$23.45	\$21.75	16,113	338,378

Month	Preferred Shares Series V			
	High (\$ per share)	Low (\$ per share)	Avg. Daily Vol. by Month (in shares)	Total Volume by Month (in shares)
January	\$19.97	\$19.40	7,388	147,761
February	\$20.00	\$19.57	6,546	124,379
March	\$19.80	\$18.37	10,003	230,067
April	\$18.60	\$18.01	11,131	233,746
May	\$18.95	\$18.06	4,213	84,266
June	\$19.25	\$18.56	6,261	137,739
July	\$20.10	\$19.00	8,300	174,303
August	\$20.74	\$19.76	14,576	306,096
September	\$21.80	\$20.45	10,550	221,551
October	\$21.97	\$20.97	14,255	285,091
November	\$22.27	\$21.16	16,862	370,973
December	\$21.65	\$19.86	13,529	284,118

The outstanding medium-term notes (“MTN”) of GWL and Loblaw are not listed or quoted on a recognized exchange. GWL did not issue any MTNs in 2009 or 2010. In the second quarter of 2010, Loblaw issued \$350 million principal amount of unsecured MTNs, Series 2-B pursuant to its MTNs, Series 2 program. The Series 2-B notes pay a fixed rate of interest of 5.22% payable semi-annually commencing on December 18, 2010 until maturity on June 18, 2020. In the second quarter of 2009, Loblaw issued \$350 million principal amount of unsecured MTNs, Series 2-A pursuant to its MTNs, Series 2 program. The Series 2-A notes pay a fixed rate of interest of 4.85% payable semi-annually commencing on November 8, 2009 until maturity on May 8, 2014. The Series 2-A and 2-B notes are subject to certain covenants and are unsecured obligations of Loblaw and rank equally with all the unsecured indebtedness that has not been subordinated. The Series 2-A and 2-B notes may be redeemed at the option of Loblaw, in whole at any time or in part from time to time, upon not less than 30 days and not more than 60 days notice to the holders of the notes.

Credit Ratings

In 2009, Dominion Bond Rating Service (“DBRS”) changed their overall trend for GWL to ‘Stable’ from ‘Under Review with Developing Implications.’ In 2009, Standard & Poor’s (“S&P”) changed their overall outlook for GWL to ‘Stable’ from ‘CreditWatch with Negative Implications’.

During 2010, DBRS and S&P reaffirmed GWL’s credit ratings, trend and outlook. As at March 2, 2011, the Company’s credit ratings for its securities were as follows:

Credit Ratings and Trends (Canadian Standards)	Dominion Bond Rating Service		Standard & Poor’s	
	Rating	Trend	Credit Rating	Outlook
Commercial paper	R-2 (high)	Stable	A-2	Stable
Medium-term notes	BBB	Stable	BBB	Stable
Preferred shares	Pfd-3	Stable	P-3 (high)	Stable
Other notes and debentures	BBB	Stable	BBB	Stable

In 2009, DBRS and S&P changed their overall trend and outlook for Loblaw to ‘Stable’ from ‘Negative’.

During 2010, DBRS and S&P reaffirmed Loblaw’s credit ratings, trend and outlook. As at March 2, 2011, Loblaw’s credit ratings for its securities were as follows:

Credit Ratings and Trends (Canadian Standards)	Dominion Bond Rating Service		Standard & Poor’s	
	Rating	Trend	Credit Rating	Outlook
Commercial Paper	R-2 (middle)	Stable	A-2	Stable
Medium Term Notes	BBB	Stable	BBB	Stable
Preferred Shares	Pfd-3	Stable	P-3 (high)	Stable
Other Notes and Debentures	BBB	Stable	BBB	Stable

The rating organizations base their credit ratings on quantitative and qualitative considerations which are relevant for the Company and Loblaw. These ratings are forward-looking and intended to give an indication of the risk that the Company or Loblaw will not fulfill its obligations in a timely manner. Credit ratings may not reflect the potential impact of all risks on the value of the securities. These ratings are not recommendations to buy, sell or hold securities and may be subject to revision or withdrawal at any time by the rating organization. As a result of the current short-term credit ratings, GWL and Loblaw have limited access to commercial paper.

A definition of the categories of each rating has been obtained from the respective rating organization’s website and is outlined below:

Dominion Bond Rating Service

Commercial Paper

DBRS’s ratings for commercial paper range from R-1 (high) to D. The R-2 (high) rating is ranked fourth of ten rating categories. Short-term debt rated R-2 (high) is considered to be at the upper end of adequate credit quality. The capacity for the payment of short-term financial obligations as they fall due is acceptable. Entities rated R-2 (high) may be vulnerable to future events.

The R-2 (middle) rating is ranked fifth of ten rating categories. Short-term debt rated R-2 (middle) is considered to be of adequate credit quality. The capacity for the payment of short-term financial obligations as they fall due is acceptable. Entities rated R-2 (middle) may be vulnerable to future events or may be exposed to other factors that could reduce credit quality.

Long-Term Debt (Medium-Term Notes and Other Notes and Debentures)

DBRS' credit ratings for long-term debt range from AAA to D. All rating categories other than AAA and D also contain the subcategories "high" and "low". The absence of either a "high" or "low" designation indicates the rating is in the "middle" of the category.

The BBB rating is ranked fourth of ten rating categories. Long-term debt rated BBB is of adequate credit quality. The capacity for the payment of financial obligations is considered acceptable. Entities rated BBB may be vulnerable to future events.

Preferred Shares

DBRS' credit ratings for preferred shares range from Pfd-1 to D. The Pfd-3 rating is ranked third of six rating categories. Preferred shares rated Pfd-3 are of adequate credit quality. While protection of dividends and principal is still considered acceptable, the issuing entity is more susceptible to adverse changes in financial and economic conditions, and there may be other adverse conditions present which detract from debt protection. Pfd-3 ratings generally correspond with companies whose senior bonds are rated in the higher end of the BBB category.

DBRS uses "rating trends" for its ratings in the corporate sector. Rating trends provide guidance in respect of DBRS's opinion regarding the outlook for the rating in question, with rating trends falling into one of three categories – "Positive", "Stable" or "Negative". The rating trend indicates the direction in which DBRS considers the rating is headed should present tendencies continue, or in some cases, unless challenges are addressed. In general, the DBRS view is based primarily on an evaluation of the issuing entity, but may also include consideration of the outlook for the industry or industries in which the issuing entity operates.

A Positive or Negative Trend is not an indication that a rating change is imminent. Rather, a Positive or Negative Trend represents an indication that there is a greater likelihood that the rating could change in the future than would be the case if a Stable Trend were assigned to the security.

DBRS assigns a rating trend for each security of an issuing entity and it is not unusual for securities of the same entity to have different trends.

Standard & Poor's

Commercial Paper

Standard & Poor's Canadian ratings for Commercial Paper range from A-1 to D. The A-2 rating is ranked fourth of eight rating categories. Obligations rated A-2 reflect a satisfactory capacity of the obligor to fulfill its financial commitment on the obligation, while exhibiting higher susceptibility to changing circumstances or economic conditions than obligations rated A-1 (Low). Obligations rated A-2 on the Canadian commercial paper rating scale would qualify for a rating of A-2 on Standard & Poor's global short-term rating scale.

Long-Term Debt (Medium-Term Notes and Other Notes and Debentures)

Standard & Poor's long-term issue credit ratings range from AAA to D. The BBB rating is ranked fourth of ten rating categories. An obligation rated BBB exhibits adequate protection parameters. However, adverse economic conditions or changing circumstances are more likely to lead to a weakened capacity of the obligor to meet its financial commitment on the obligation. The ratings from AA to CCC may be modified by the addition of a plus (+) or minus (-) sign to show relative standing within the major rating categories.

Preferred Shares

Standard & Poor's Canadian scale preferred share ratings range from P-1 to D. The P-3 (high) rating is ranked third of eight rating categories. An obligation rated P-3 (high) is less vulnerable to non-payment than other speculative issues. However, it faces major ongoing uncertainties and exposure to adverse business, financial, or economic conditions which could lead to the obligor's inadequate capacity to meet its financial commitment on the obligation.

A Standard & Poor's rating outlook assesses the potential direction of a long-term credit rating over the intermediate term (typically six months to two years). In determining a rating outlook, consideration is given to any changes in the economic and/or fundamental business conditions. An outlook is not necessarily a precursor of a rating change or CreditWatch action. A stable outlook means that a rating is not likely to change.

A Standard & Poor's CreditWatch highlights the potential direction of a short or long-term rating. It focuses on identifiable events and short-term trends that cause ratings to be placed under special surveillance by S&P analytical staff. These may include mergers, recapitalizations, voter referendums, regulatory action, or anticipated operating developments. Ratings appear on CreditWatch when such an event or a deviation from an expected trend occurs and additional information is necessary to evaluate the current rating. A listing, however, does not mean a rating change is inevitable, and whenever possible, a range of alternative ratings will be shown. CreditWatch is not intended to include all ratings under review, and rating changes may occur without the ratings having first appeared on CreditWatch. The "positive" designation means that a rating may be raised; "negative" means a rating may be lowered; and "developing" means that a rating may be raised, lowered, or affirmed.

VIII. DIVIDENDS

The declaration and payment of dividends and the amount thereof are at the discretion of the Board, which takes into account the Company's financial results, capital requirements, available cash flow and other factors the Board considers relevant from time to time. Over the long-term, the Company's objective is for its common dividend payment ratio to be in the range of 20% to 25% of the prior year's basic net earnings per common share from continuing operations adjusted as appropriate for items which are not regarded to be reflective of ongoing operations, giving consideration to the year-end cash position, future cash flow requirements and investment opportunities. Currently, there is no restriction that would prevent the Company from paying common dividends at historical levels. Dividends on the preferred shares rank in priority ahead of the common shares.

Historical Dividend Payments

The Company's practice has been to declare and pay dividends quarterly. The amount of cash dividends declared per common and preferred share for each of the three most recently completed years is as follows:

Dividends declared per share (\$)	<u>2010</u>	<u>2009</u>	<u>2008</u>
Common shares	9.19 ⁽¹⁾	1.44	1.44
Preferred shares, Series I	1.45	1.45	1.45
Preferred shares, Series II	—	0.32 ⁽²⁾	1.29
Preferred shares, Series III	1.30	1.30	1.30
Preferred shares, Series IV	1.30	1.30	1.30
Preferred shares, Series V	1.19	1.19	1.19

⁽¹⁾ Includes the special one-time common share dividend of \$7.75 per common share which was declared in the fourth quarter of 2010 and subsequently paid on January 25, 2011.

⁽²⁾ On April 1, 2009, the Company redeemed the 10,600,000 5.15% non-voting Preferred Shares, Series II outstanding, for cash of \$25.00 per share, or \$265 million in aggregate, plus accrued and unpaid dividends to but excluding April 1, 2009.

Subsequent to year-end, the Company declared a quarterly dividend of \$0.36 per common share, payable on April 1, 2011. Quarterly dividends were also declared for the preferred shares as follows: \$0.3625 per Preferred Share, Series I, payable on March 15, 2011 and \$0.3250 per Preferred Share, Series III and IV, and \$0.2969 per Preferred Share, Series V, all payable on April 1, 2011.

Special Dividend

On January 25, 2011, the Company paid a special one-time common share dividend of \$1 billion, representing \$7.74751 per common share to all common shareholders of record at the close of business day on January 18, 2011. Following this payment, the Company retained a significant amount of cash and short-term investments and is continuing to evaluate strategic opportunities for the use or deployment of these funds.

Normal Course Issuer Bid

During the second quarter of 2010, GWL renewed its Normal Course Issuer Bid to purchase on the Toronto Stock Exchange, or enter into equity derivatives to purchase, up to five percent of its common shares outstanding. In accordance with the rules and by-laws of the Toronto Stock Exchange, the Company may purchase its common shares at the market price of such shares. The Company did not make any purchases pursuant to the Normal Course Issuer Bid in 2010.

IX. DIRECTORS AND OFFICERS

The following list of Directors and Officers is current to March 2, 2011.

Directors

<u>Name, Province and Country of Residence</u>	<u>Principal Occupation</u>	<u>Director Since:</u>
W. Galen Weston, O.C. ^{1*} Ontario, Canada	Chairman and President, George Weston Limited	1967
A. Charles Baillie ^{2*,3} Ontario, Canada	Corporate Director	2003
Warren Bryant ^{2,5} Washington, USA	Corporate Director	2010
Robert J. Dart ^{4,5} Ontario, Canada	Vice Chairman of Wittington Investments, Limited (holding company)	May 13, 2008, and 1994-2007
Peter B. M. Eby ^{1,2,3*} Ontario, Canada	Corporate Director	2000
Anne L. Fraser ^{5*} British Columbia, Canada	Corporate Director	1995
Anthony R. Graham ^{1,3,4*} Ontario, Canada	President, Wittington Investments, Limited (holding company) and President and Chief Executive Officer of Sumarria Inc.	1996
John S. Lacey Ontario, Canada	Chairman of Advisory Board of Brookfield Special Situations Fund and Advisor to the Chairman of George Weston Limited	2009
Allan L. Leighton Ontario, Canada	Deputy Chairman of George Weston Limited and Deputy Chairman and President, Loblaw Companies Limited	2000
Isabelle Marcoux ² Quebec, Canada	Vice Chair of the Board and Vice President, Corporate Development, Transcontinental Inc. (printing and publishing company)	2007
J. Robert S. Prichard, O.C., O.Ont ^{3,4} Ontario, Canada	Chair of Torys LLP (law firm) and of the Board of Metrolinx (transportation company)	2000
Thomas F. Rahilly ^{2,4,5} Ontario, Canada	Corporate Director	2007

* Chair of Committee

1. Executive Committee

2. Audit Committee

3. Governance, Human Resource, Nominating and Compensation Committee

4. Pension Committee

5. Environmental, Health and Safety Committee

All directors hold office until the close of the next annual meeting of the shareholders of the Company or until their successors are duly elected or appointed.

Officers

<u>Name, Province and Country of Residence</u>	<u>Principal Occupation</u>
W. Galen Weston, O.C. Ontario, Canada	Chairman and President
Allan L. Leighton Ontario, Canada	Deputy Chairman
Paviter S. Binning Ontario, Canada	Chief Financial Officer
Gordon A.M. Currie Ontario, Canada	Executive Vice President, Chief Legal Officer
Robert G. Vaux Ontario, Canada	Executive Vice President, Corporate Development
Robert A. Balcom Ontario, Canada	Senior Vice President, General Counsel – Canada and Secretary
Jeremy Roberts Ontario, Canada	Senior Vice President, Finance
Manny DiFilippo Ontario, Canada	Senior Vice President, Risk Management and Audit Services
J. Bradley Holland Ontario, Canada	Senior Vice President, Taxation
Lucy J. Paglione Ontario, Canada	Senior Vice President, Pension and Benefits
Geoffrey H. Wilson Ontario, Canada	Senior Vice President, Financial Control and Investor Relations

All the foregoing directors and executive officers have held their present occupations or other positions with the same or associated companies or organizations for the past five years except: Mr. Paviter S. Binning, who served as Chief Restructuring Officer of Nortel Networks Corporation until March of 2010; Mr. Gordon A.M. Currie, who was Senior Vice President and General Counsel of Direct Energy; Mr. Allan Leighton, who was the Chairman of Royal Mail Group; Mr. Jeremy Roberts who held the position of Chief Financial Officer and other senior finance positions at World Color Press Inc. (formerly Quebecor World Inc.) up to September of 2009; Mr. J. Robert S. Prichard who held the position of President and CEO of Metrolinx and became Chair of Torys LLP in 2010; and Mr. Thomas F. Rahilly, who was Vice Chairman of RBC Capital Markets, a division of Royal Bank of Canada, until the end of 2006.

As at December 31, 2010, Mr. W. Galen Weston beneficially owned, directly or indirectly, 80,724,598 common shares or 62.54% of the issued and outstanding common shares of GWL. Other directors and senior executive officers of the Company, as a group, beneficially owned, directly or indirectly, or exercised control over, less than 1% of the issued and outstanding common shares of the Company.

Mr. A. Charles Baillie was a director of Dana Corporation when it filed voluntary petitions for reorganization under Chapter 11 of the *U.S. Bankruptcy Code* on March 3, 2006. Dana's European, South American, Asian-Pacific, Canadian and Mexican subsidiaries are not included in the Chapter 11 filing. Dana Corporation emerged from bankruptcy proceedings in January 2008.

In November of 2007, Mr. Binning was appointed Chief Financial Officer of Nortel Networks Corporation ("Nortel"). On January 14, 2009, Nortel filed for creditor protection under the *Companies' Creditors Arrangement Act* in Canada, at which time Mr. Binning was appointed Chief Restructuring Officer. As well, certain of Nortel's subsidiaries filed voluntary petitions in the United States under Chapter 11 of the *U.S. Bankruptcy Code* and in other jurisdictions under equivalent restructuring regimes.

In December of 1998, Mr. John S. Lacey joined the board of directors of The Loewen Group Inc. and was acting as Chairman when it filed a petition for creditor protection under Chapter 11 of the *U.S. Bankruptcy Code* and the *Companies' Creditors Arrangement Act (CCAA)* in June 1999. The Loewen Group Inc. emerged from Chapter 11 in January of 2003 and CCAA proceedings were held in November of 2006.

In March of 2006, Mr. John S. Lacey joined the board of directors of Stelco Inc. as a nominee of Tricap Management Limited. Stelco filed for protection under the CCAA in January of 2004 and emerged from those proceedings on March 31, 2006. Mr. Lacey resigned from the Stelco board of directors in November of 2006.

Mr. Allan L. Leighton was a member of the board of directors of Leeds United Football, PLC when that company was subject to administration proceedings.

Mr. Robert G. Vaux was on the board of directors of Noble China Inc. until his resignation in November 2002. Noble China was dissolved by the court in 2005 following a reorganization under the *Companies' Creditors Arrangement Act*.

In January of 2008, Mr. Jeremy Roberts was an officer of Quebecor World Inc. which filed a petition for creditor protection under Chapter 11 of the *U.S. Bankruptcy Code* and the *Companies' Creditors Arrangement Act (CCAA)*. Quebecor World Inc., which changed its name to World Color Press Inc., emerged from Chapter 11 and CCAA proceedings in July of 2009. Mr. Roberts resigned his position with this company in September of 2009.

X. LEGAL PROCEEDINGS

GWL and Loblaw are the subject of various legal proceedings and claims that arise in the ordinary course of business. The outcome of all of these proceedings and claims is uncertain. However, based on the information currently available, these proceedings and claims, individually and in the aggregate, are not expected to have a material impact on GWL or Loblaw.

On March 7, 2007, pursuant to a transaction whereby Domtar was combined with the fine paper business of Weyerhaeuser Inc., Domtar common shares were exchanged for an equal number of either exchangeable shares of Domtar (Canada) Paper Inc. or common shares of Domtar Corporation, a Delaware Corporation. The Share Purchase Agreement governing the June 1998 sale by GWL of E.B. Eddy Paper, Inc. to Domtar (the "SPA") contains a price adjustment clause. The SPA provides, subject to certain limited exceptions, that if any person subsequently acquired more than 50% of the outstanding voting shares of Domtar, the price adjustment clause applies. The Company believes that a price adjustment in the amount of \$110 million is payable to it by Domtar and the Company has demanded payment of such amount from Domtar. Domtar's position is that the price adjustment clause does not apply because of the application of an exception contained in the SPA. On June 12, 2007, the Company commenced an action against Domtar for \$110 million in the Superior Court of Justice in the province of Ontario, Canada. The parties have exchanged legal pleadings.

XI. MATERIAL CONTRACTS

The Company has an agreement with its subsidiary, Loblaw Companies, to provide certain administrative services by each company to the other. The services to be provided under this agreement include those related to commodity management, pension and benefits, tax, medical, travel, information system, risk management, treasury and legal. Payments are made quarterly based on the actual costs of providing these services. Where services are provided on a joint basis for the benefit of the Company and Loblaw Companies together, each party pays the appropriate portion of such costs. Net payments under this agreement in 2010 were \$16 million. Fees paid under this agreement are reviewed each year by the Audit Committee.

The purchase and sale agreement relating to the sale of the US fresh baking business by Dunedin Holdings S.à r.l., a subsidiary of the Company, to Grupo Bimbo, S.A.B. de C.V. for gross and net proceeds of approximately US\$2.5 billion, including approximately US\$125 million of interest bearing assets is also a material contract of the Company. The sale transaction was completed on January 21, 2009.

XII. RELATED PARTY TRANSACTIONS

The Company's majority shareholder, Wittington Investments, Limited ("Wittington"), and its affiliates are related parties. The Company, in the normal course of business, has routine transactions with these related parties, including the rental of office space at market prices from Wittington. From time to time, the Company, Wittington and its affiliates may enter into agreements to make elections that are permitted or required under applicable income tax legislation with respect to affiliated corporations. These elections and accompanying agreements did not have a material impact on the Company in 2010.

Related party transactions between the Company and Loblaw include inventory purchases, cost sharing agreements, real estate matters, borrowings and lendings, income tax matters, management agreements and the administrative services agreement noted above.

Directors and executive officers do not have any material interest in any transaction that has, or is reasonably expected to have, a material effect on the Company.

It is the Company's policy to conduct all transactions and settle all balances with related parties on market terms and conditions.

Further information on related party transactions can be found on page 50 of the MD&A, which information is incorporated by reference.

XIII. TRANSFER AGENTS AND REGISTRARS

The transfer agent and registrar of the Company is Computershare Investor Services Inc., located in Toronto, Canada.

XIV. EXPERTS

The Company's auditors are KPMG LLP, who prepared the Auditors' Report to Shareholders in respect of the Company's audited annual consolidated financial statements. KPMG LLP is independent of the Company in accordance with the Rules of Professional Conduct of the Institute of Chartered Accountants of Ontario.

XV. AUDIT COMMITTEE INFORMATION

The Audit Committee Charter, as approved by the Company's Board on March 2, 2011, is included in Appendix A. The members of the Audit Committee are indicated above. All members of the Audit Committee are independent and financially literate (as those terms are defined in Multilateral Instrument 52-110 of the Canadian Securities Administrators) and have the following education and experience which is relevant to their roles as Audit Committee Members:

Mr. Baillie is a former Chairman and Chief Executive Officer of Toronto Dominion Bank. He obtained an M.B.A from Harvard Business School and is a Fellow of the Institute of Canadian Bankers.

Mr. Bryant is the former Chairman, President and Chief Executive Officer of Longs Drug Stores. Mr. Bryant obtained his B.S. from California State University and an M.B.A. from Azusa Pacific University. Mr. Bryant is also a graduate of the Executive Financial Management Program at Harvard University.

Mr. Eby is a former Vice-Chairman and Director of Nesbitt Burns Inc. He obtained a B.Comm from the University of Toronto and an M.B.A. from the University of California-Berkeley.

Ms. Marcoux is Vice Chair of the Board and Vice President, Corporate Development, of Transcontinental Inc. She has an LL.B. in Civil Law and a B.A. in Political Science and Economics from McGill University.

Mr. Rahilly was Vice Chairman of RBC Capital Markets, a division of Royal Bank of Canada. He obtained a B.A., an LL.B. and an M.A. from the University of Toronto.

XVI. EXTERNAL AUDIT FEES

The aggregate fees of KPMG LLP for professional services rendered for the audit of the Company's financial statements and other services for the fiscal years 2010 and 2009 are as follows:

	2010	2009
	\$(000's)	\$(000's)
Audit fees ⁽¹⁾	3,941	3,637
Audit-related fees ⁽²⁾	2,562	3,490
Tax-related fees ⁽³⁾	76	254
All other fees ⁽⁴⁾	2,218	38
Total Fees	\$8,797	\$7,419

(1) Audit fees are fees for services related to the audit of the Company's consolidated financial statements.

(2) Audit-related fees are fees for assurance and related services that are performed by the Company's auditors. These services include the review of quarterly reports to shareholders, audit of pension plans, comfort letters and the interpretation of accounting and financial reporting standards.

(3) Tax-related fees are fees for tax compliance and advice.

(4) All other fees relate to risk management, internal control/ compliance, legislative and/or regulatory compliance services and the Corporation's conversion to International Financial Reporting Standards.

The Audit Committee charter provides that the Audit Committee shall pre-approve the retaining of the auditors for any non-audit service. The Audit Committee may delegate to one or more members the authority to pre-approve the retaining of the auditors for any non-audit service to the extent permitted by law.

XVII. ADDITIONAL INFORMATION

1. Additional information, including directors' and officers' remuneration and indebtedness, principal holders of the Company's securities, and securities authorized for issuance under equity compensation plans, where applicable, will be contained in the Company's Management Proxy Circular for the Annual Meeting of shareholders to be held on May 12, 2011. Additional financial information is also provided in the Company's consolidated financial statements and MD&A for its most recently completed financial year.
2. Additional information of the Company has been filed on the System for Electronic Document Analysis and Retrieval ("SEDAR") available online at www.sedar.com. The Company's internet address is www.weston.ca.
3. Additional information of Loblaw Companies has been filed on SEDAR and with the Office of the Superintendent of Financial Institutions (OSFI) as the primary regulator for Loblaw's subsidiary, President's Choice Bank. Loblaw's internet address is www.loblaw.ca.

APPENDIX “A”

GEORGE WESTON LIMITED

AUDIT COMMITTEE CHARTER

1. RESPONSIBILITY

The Audit Committee is responsible for assisting the Board of Directors of the Company (“Board”) in fulfilling its oversight responsibilities in relation to:

- the integrity of the Company’s financial statements;
- the Company’s compliance with legal and regulatory requirements as they relate to the Company’s financial statements;
- the qualifications, independence and performance of the Company’s external auditor (the “Auditor”);
- the enterprise risk management process;
- internal control over financial reporting and disclosure controls and procedures;
- the performance of the Company’s internal audit function; and
- performing the additional duties set out in this Charter or otherwise delegated to the Audit Committee by the Board.

2. MEMBERS

The Board shall appoint a minimum of three directors to be members of the Audit Committee. The members of the Audit Committee shall be selected by the Board on recommendation of the Governance, Human Resources, Nominating and Compensation Committee of the Company, and shall be selected based upon the following, to the extent that the following are required under applicable law:

- each member shall be an independent director; and
- each member shall be financially literate.

For the purpose of this Charter, the terms “independent” and “financially literate” shall have the respective meanings attributed thereto in Multilateral Instrument 52-110 *Audit Committees*, as the same may be amended from time to time.

3. CHAIR

Each year, the Board shall appoint one member to be Chair of the Audit Committee. If, in any year, the Board does not appoint a Chair, the incumbent Chair shall continue in office until a successor is appointed. The Board has adopted and approved a position description for the Chair which sets out his or her role and responsibilities.

4. TENURE

Each member shall hold office until his or her term as a member of the Audit Committee expires or is terminated.

5. QUORUM, REMOVAL AND VACANCIES

A majority of the Audit Committee's members shall constitute a quorum. Any member may be removed and replaced at any time by the Board. The Board shall fill vacancies in the Audit Committee by appointment from among the members of the Board. If a vacancy exists on the Audit Committee, the remaining members may exercise all its powers so long as a quorum remains in office.

6. DUTIES

The Audit Committee shall have the duties set out below as well as any other duties that are specifically delegated to the Audit Committee by the Board.

(a) Appointment and Review of Auditor

The Auditor is ultimately accountable to the Audit Committee as representatives of the shareholders. The Audit Committee has direct responsibility for overseeing the work of the Auditor. Accordingly, the Audit Committee shall evaluate and be responsible for the Company's relationship with the Auditor. Specifically, the Audit Committee shall:

- select, evaluate and nominate the Auditor for appointment or reappointment, as the case may be, by the shareholders;
- review the Auditor's engagement letter;
- at least annually, obtain and review a report by the Auditor describing:
 - the Auditor's internal quality-control procedures; and
 - any material issues raised by the most recent internal quality-control review, peer review, review by any independent oversight body such as the Canadian Public Accountability Board or governmental or professional authorities within the preceding five years respecting one or

more independent audits carried out by the Auditor and the steps taken to deal with any issues raised in these reviews.

(b) Confirmation of Independence of Auditor

At least annually, and before the Auditor issues its report on the annual financial statements, the Audit Committee shall:

- ensure that the Auditor submits a formal written statement describing all relationships between the Auditor and the Company;
- discuss with the Auditor any disclosed relationships or services that may affect the objectivity and independence of the Auditor; and
- obtain written confirmation from the Auditor that it is objective and independent within the meaning of the Rules of Professional Conduct/Code of Ethics adopted by the provincial institute or order of Chartered Accountants to which it belongs.

(c) Rotation of Engagement Partner/Lead Partners

The Audit Committee shall, after taking into account the opinions of management, evaluate the performance of the Auditor and the engagement partner/lead partners and shall rotate the engagement partner/lead partners when required or necessary.

(d) Pre-Approval of Non-Audit Services

The Audit Committee shall pre-approve the retaining of the Auditor for any non-audit service, provided that no approval shall be provided for any service that is prohibited under the rules of the Canadian Public Accountability Board or the Independence Standards of the Canadian Institute of Chartered Accountants. Before retaining the Auditor for any non-audit service, the Audit Committee shall consider the compatibility of the service with the Auditor's independence. The Audit Committee may pre-approve retaining the Auditor for the engagement of any non-audit services by establishing policies and procedures to be followed prior to the appointment of the Auditor for the provision of such non-audit services. In addition, the Audit Committee may delegate to one or more members the authority to pre-approve retaining the Auditor for any non-audit service to the extent permitted by applicable law.

(e) Communications with Auditor

The Audit Committee shall meet privately with the Auditor as frequently as the Audit Committee feels is appropriate for the Audit Committee to fulfil its responsibilities (which shall not be less frequently than quarterly) and to discuss any concerns of the Audit Committee or the Auditor, such as:

- matters that will be referred to in the Auditor's management letter;

- whether or not the Auditor is satisfied with the quality and effectiveness of the financial recording procedures and systems;
- the extent to which the Auditor is satisfied with the nature and scope of its examination and management's cooperation and responsiveness to matters arising from such examination.

(f) Review of Audit Plan

The Audit Committee shall review a summary of the Auditor's audit plan in advance of each audit.

(g) Review of Audit Fees

The Audit Committee has the direct responsibility for approving the Auditor's fees. In approving the Auditor's fees, the Audit Committee should consider, among other things, the number and nature of reports issued by the Auditors, the quality of the internal controls, the impact of the size, complexity and financial condition of the Company on the audit work plan, and the extent of internal audit and other support provided by the Company to the Auditor.

(h) Review of Annual Audited Financial Statements

The Audit Committee shall review the annual audited financial statements, together with the Auditor's report thereon and the related MD&A, before recommending them for approval by the Board, to assess whether or not they present fairly in all material respects in accordance with GAAP (which includes International Financial Reporting Standards) the financial condition, results of operations and cash flows of the Company.

In conducting their review, the Audit Committee should:

- discuss the annual audited financial statements and MD&A with management and the Auditor;
- consider the quality of, and not just the acceptability of, the accounting principles applied, the reasonableness of management's judgments and estimates that have a significant effect upon the financial statements, and the clarity of the disclosures in the financial statements;
- discuss with the Auditor its report which addresses:
 - all critical accounting policies and practices to be used;
 - all alternative treatments of financial information within GAAP that have been discussed with management of the Company, ramifications of the use of alternative disclosures and treatments, and the treatment preferred by the Auditors; and

- other material written communication between the Auditor and management of the Company, such as any management letter or schedule of unadjusted differences;
- discuss any analyses prepared by management and the Auditor that set out significant financial reporting issues and judgments made in connection with the preparation of the financial statements, including analyses of the effects of alternative GAAP;
- discuss the effect of off-balance sheet transactions, arrangements, obligations (including contingent liabilities) and other relationships with unconsolidated entities or other persons that may have a material current or future effect on the Company's financial condition, changes in financial condition, results of operations, liquidity, capital expenditures, capital resources, or significant components of revenues and expenses;
- consider any changes in accounting practices or policies and their impact on financial statements of the Company;
- discuss with management, the Auditor and, if necessary, legal counsel, any litigation, claim or other contingency, including tax assessments, that could have a material effect upon the financial position of the Company, and the manner in which these matters have been disclosed in the financial statements;
- discuss with management and the Auditor correspondence with regulators or governmental agencies, employee complaints or published reports that raise material issues regarding the Company's financial statements or accounting policies;
- discuss with the Auditor any special audit steps taken in light of any material weaknesses in internal control;
- discuss with the Auditor any difficulties encountered in the course of the audit work, including any restrictions on the scope of their procedures and access to requested information, accounting adjustments proposed by the Auditor that were not applied (because they were immaterial or otherwise), and significant disagreements with management;
- consider any other matter which in its judgment should be taken into account in reaching its recommendation to the Board concerning the approval of the financial statements;
- satisfy itself that appropriate accounting policies and practices have been selected and applied consistently; and
- satisfy itself that management has established appropriate procedures to comply with applicable legislation for the remittance of taxes, pension monies and employee remuneration.

(i) Review of Interim Financial Statements

The Audit Committee shall also engage the Auditor to review the interim financial statements prior to the Audit Committee's review of such financial statements. The Audit Committee should discuss the interim financial statements and related MD&A with management and the Auditor and, if satisfied that the interim financial statements present fairly in all material respects in accordance with GAAP the financial condition, results of operations and cash flows, recommend the interim financial statements and the related MD&A to the Board for approval.

(j) Other Financial Information

The Audit Committee shall review other financial-related releases, as well as the nature of any financial information and earnings guidance provided to analysts and rating agencies in accordance with the Company's disclosure policy. In addition, the Audit Committee shall satisfy itself that adequate procedures are in place for the review of the public disclosure of information extracted or derived from the Company's financial statements and must periodically assess the adequacy of those procedures.

(k) Review of Prospectuses and Other Regulatory Filings

The Audit Committee shall review all other financial statements of the Company that require approval by the Board before they are released to the public, including, without limitation, financial statements for use in prospectuses or other offering or public disclosure documents and financial statements required by regulatory authorities. The Audit Committee shall review the Annual Information Form of the Company prior to its filing.

(l) Review of Related Party Transactions

The Audit Committee shall review all material proposed related party transactions that are not dealt with by a "special committee" of "independent directors" pursuant to securities law rules.

(m) Review of Internal Audit Services

The Audit Committee shall review the mandate of Internal Audit Services, the budget, planned activities and organizational structure of Internal Audit Services to ensure that it is independent of management and has sufficient resources to carry out its mandate.

The members shall meet privately with the senior officer in charge of internal audit as frequently as the Audit Committee feels is appropriate for the Audit Committee to fulfil its responsibilities, which shall not be less frequently than quarterly, to discuss any areas of concern to the Audit Committee or to the senior officer in charge of internal audit to confirm that:

- significant resolved and any unresolved issues between auditors and management have been brought to its attention;

- the principal risks of the Company's businesses have been identified by management and appropriate policies and systems have been implemented to manage these risks; and
- the integrity of the Company's internal control and management information systems are satisfactory.

(n) Relations with Management

The members shall meet privately with management as frequently as the Audit Committee feels is appropriate to fulfil its responsibilities, which shall not be less frequently than quarterly, to discuss any concerns of the Audit Committee or management.

(o) Oversight of Internal Control over Financial Reporting and Disclosure Controls and Procedures

The Audit Committee shall, with the assistance of management, review the adequacy of the internal control over financial reporting adopted by the Company.

The Audit Committee shall, with the assistance of management, review the effectiveness of the controls and procedures that have been adopted to ensure the disclosure of all material information about the Company and its subsidiaries as required by applicable law or security exchange rules. The Audit Committee shall receive regular reports from the Company's Disclosure Committee with respect to the Company's system of disclosure controls and procedures. The Audit Committee shall also review no less than annually the Company's Disclosure Policy.

(p) Legal Compliance

The Audit Committee shall review with legal counsel any legal matters that may have a significant effect on the Company's financial statements. The Audit Committee should review with legal counsel material inquiries received from regulators and governmental agencies. The Audit Committee shall review with a representative of the Ethics and Conduct Committee any material matters arising from any known or suspected violation of the Company's Code of Conduct with respect to financial and accounting matters and any material concerns regarding questionable accounting or auditing matters raised through the Company's ethics response line or otherwise.

(q) Enterprise Risk Management

The Audit Committee shall review the Company's enterprise risk management program, including its policies and processes with respect to risk identification and assessment and the management of the Company's risk. The Audit Committee shall receive periodic reports from Internal Audit Services and the Chair of the Audit Committee shall periodically report to the Board on any major issues arising from the enterprise risk management program. The Audit Committee shall oversee the process by which the major risks are reviewed by either the Audit Committee, another Committee or the full Board on a periodic basis.

(r) Taxation Matters

The Audit Committee shall review the status of taxation matters of the Company.

(s) Hiring Policies

The Audit Committee shall review and approve the Company's hiring policies with respect to partners and professional employees of present and former external auditors of the Company.

7. COMPLAINTS PROCEDURE

The Audit Committee shall monitor the effectiveness of the Company's procedures for the receipt, retention and follow-up of complaints received by the Company regarding accounting, internal controls, disclosure controls or auditing matters and for the confidential, anonymous submission of concerns by employees of the Company regarding accounting, internal controls, or auditing matters. The Audit Committee shall review and annually approve the Company's Accounting, Auditing and Internal Controls Complaints Procedures. The Committee shall review with management periodic reports in this regard.

8. REPORTING

The Audit Committee shall report to the Board on:

- the Auditor's independence;
- the performance of the Auditor and the Audit Committee's recommendations regarding the reappointment or termination of the Auditor;
- the performance of the internal audit function;
- the adequacy of the Company's internal control over financial reporting and disclosure controls and procedures;
- the Audit Committee's review of the annual and interim financial statements of the Company and any GAAP reconciliation, including any issues with respect to the quality or integrity of the financial statements, along with the MD&A, and shall recommend whether or not the Board should approve the financial statements and any GAAP reconciliation and the MD&A;
- the Audit Committee's review of the Annual Information Form;
- the Company's compliance with legal and regulatory matters to the extent they affect the financial statements of the Company;
- the management of risk identified pursuant to the enterprise risk management program; and

- all other material matters dealt with by the Audit Committee.

9. REVIEW AND DISCLOSURE

This Charter should be reviewed by the Audit Committee at least annually and be submitted to the Governance, Human Resource, Nominating and Compensation Committee for consideration with such amendments as the Audit Committee proposes and for recommendation to the Board for approval with such further amendments as the Governance, Human Resource, Nominating and Compensation Committee proposes.

This Charter shall be posted on the Company's website.

10. FREQUENCY OF MEETINGS AND *IN CAMERA* SESSIONS

The Audit Committee shall meet at least five times annually. Following each regularly-scheduled meeting of the Audit Committee, the Committee members shall meet in private session.

11. RETENTION OF EXPERTS

The Audit Committee may engage such special legal, accounting or other experts, without Board approval and at the expense of the Company, as it considers necessary to perform its duties.